

Overview

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Forecasted Housing Need

Housing Growth Potential Through **2025**

500 Units





Owned Housing

240 Units

Rented Housing

260 Units



Owned Housing Potential Through **2025**

240 Units



Single-Family

200 Units







Entry-Level 10 Units

Move-Up

140 Units

Executive **50 Units**



Multifamily

40 Units







Entry-Level

10 Units

Move-Up **20 Units**

Executive **10 Units**



Rented Housing Potential Through **2025**

260 Units



Age-Restricted

140 Units



General-Occupancy

120 Units



Market Rate **80 Units**



Affordable **60 Units**



Market Rate **40 Units**



Affordable **80 Units**

Independent **50 Units**

Assisted Living **20 Units**

Memory Care
10 Units



Where Does the Need Come From?

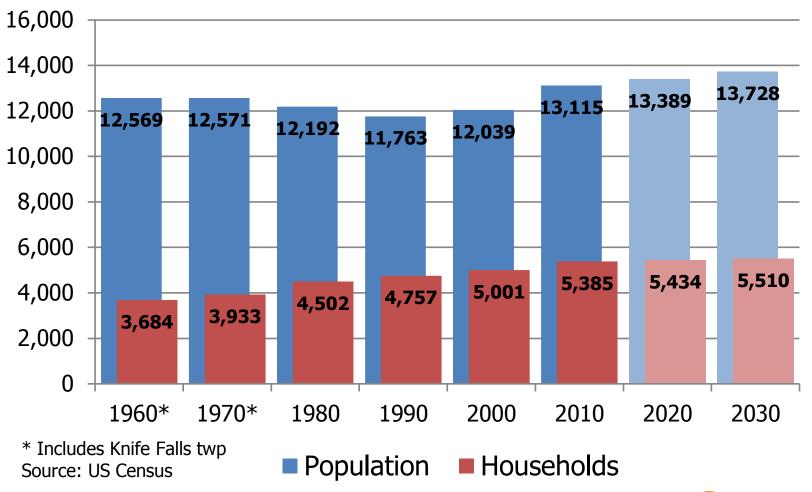
- 1. Household growth from newcomers to Cloquet/Scanlon
- 2. Household growth due to new household formation
- 3. Replacement of housing stock
- 4. Preferences for new forms of housing



Demographics

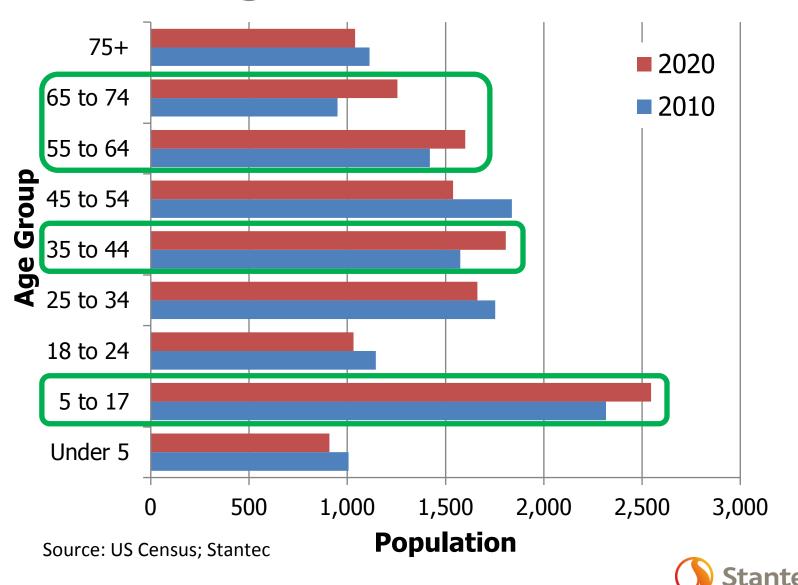


Cloquet and Scanlon Growth Trends

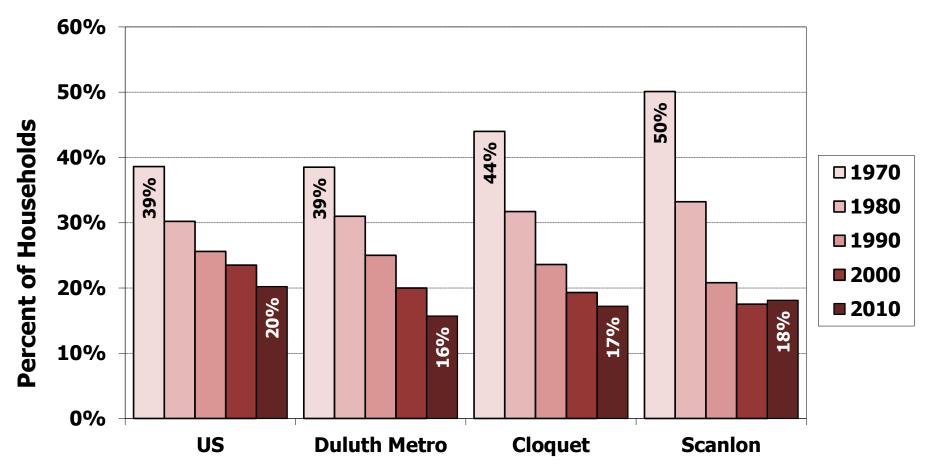




Age Distribution



Nuclear Families



Source: U.S. Census



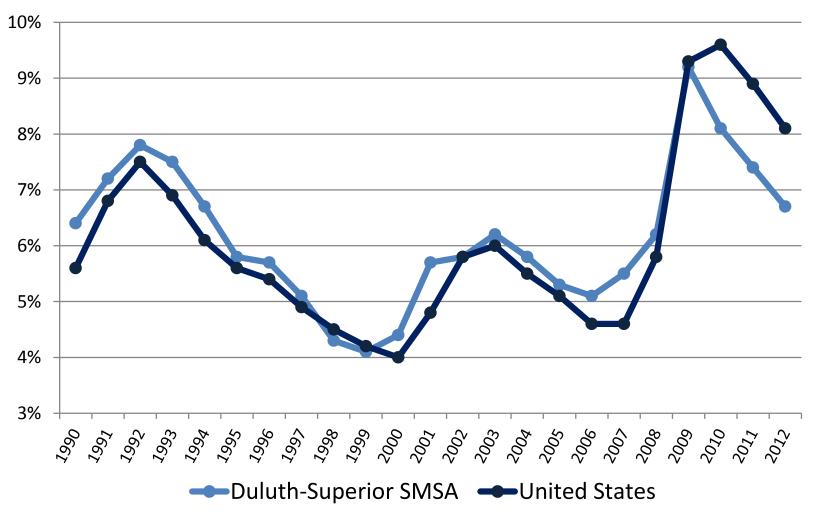
Demographic Summary

- Growth is forecasted to be modest but consistent
- We are aging; but echo boom or Millennials are keeping us youthful
- Household size is shrinking
- Attitudes toward homeownership are changing
- Incomes are holding steady





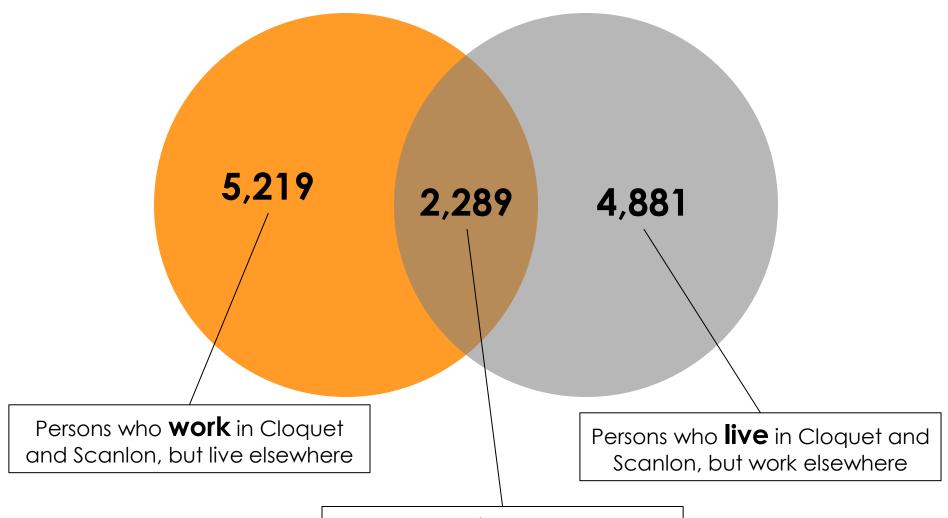
Unemployment



Source: Minnesota Department of Employment and Economic Development



Commute Patterns



Persons who **live and work** in Cloquet and Scanlon



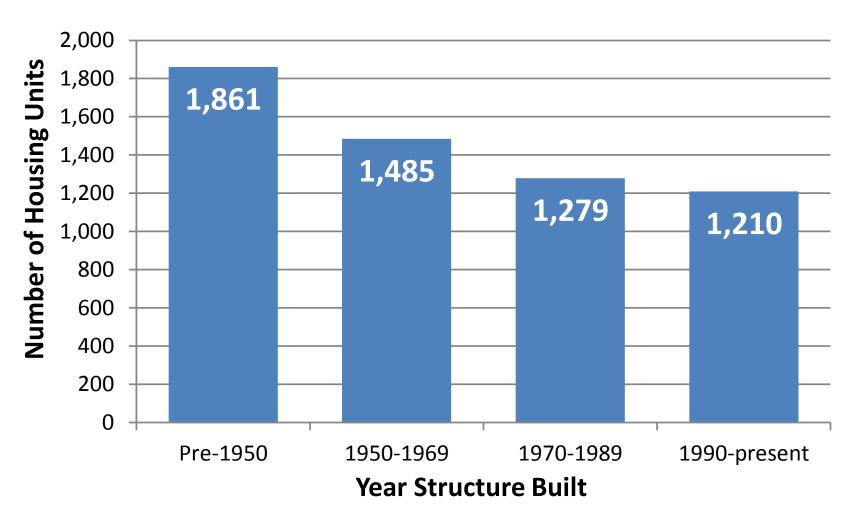
Economic Summary

- Overall economy is improving
- Cloquet is an important employment center
- Diversity of employment is seen as a positive
- Average wages in Cloquet are about 10% below the region





Age of Housing Stock

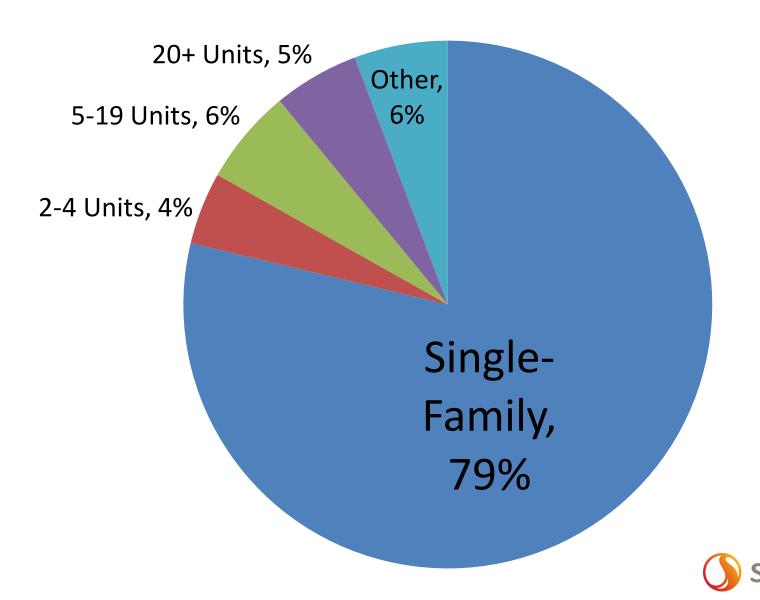


Source: US Census, American Community Survey 2007-2011

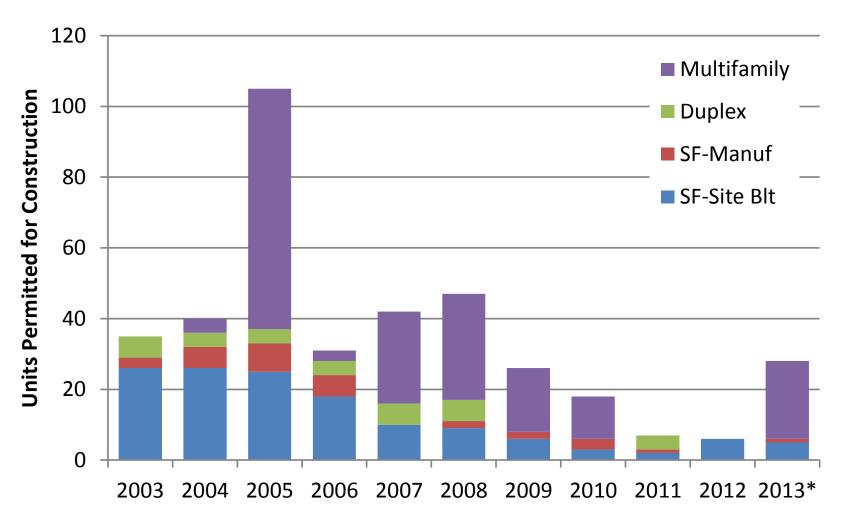




Housing Structure Types



Construction Activity



Source: City of Cloquet



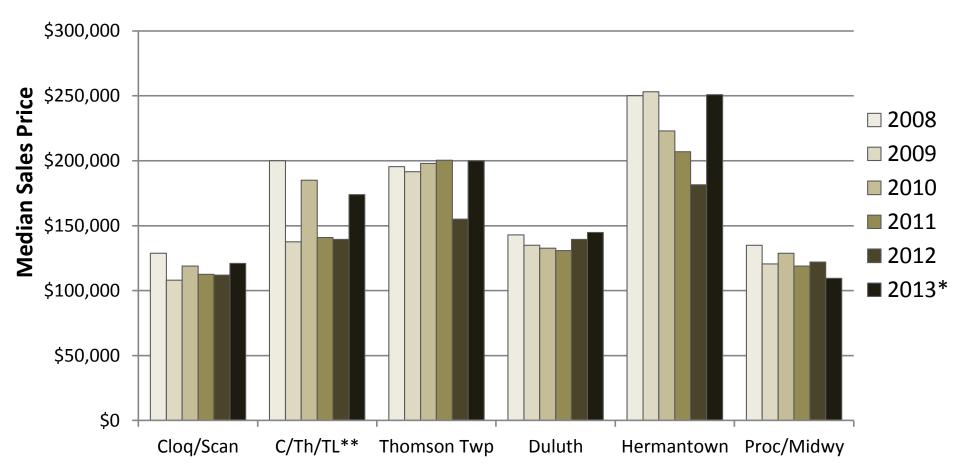
Housing Stock Summary

- Housing stock dominated by older, smaller single-family dwellings
- Recent trend in new construction has been toward more multifamily types





Median Home Sales Price

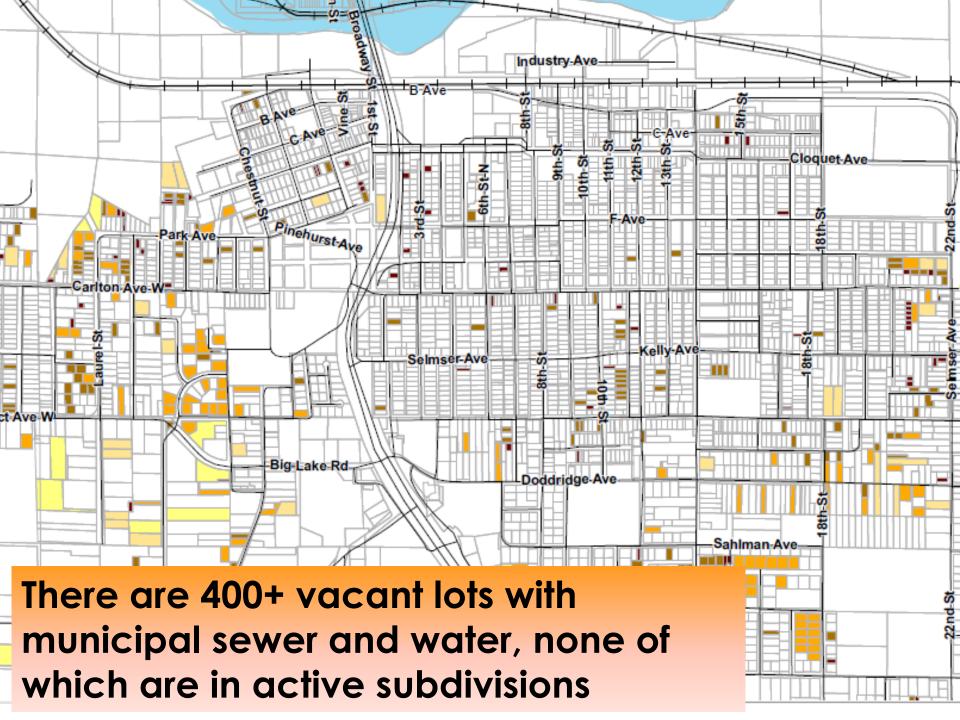


^{*} January through October

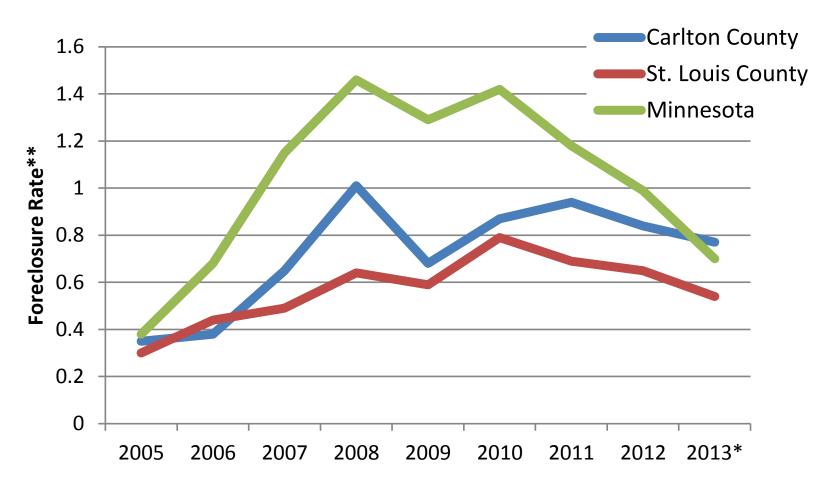
Source: Duluth Area Association of Realtors: MLS



^{**} Includes Carlton (city), Thomson (village), and Twin Lakes twp



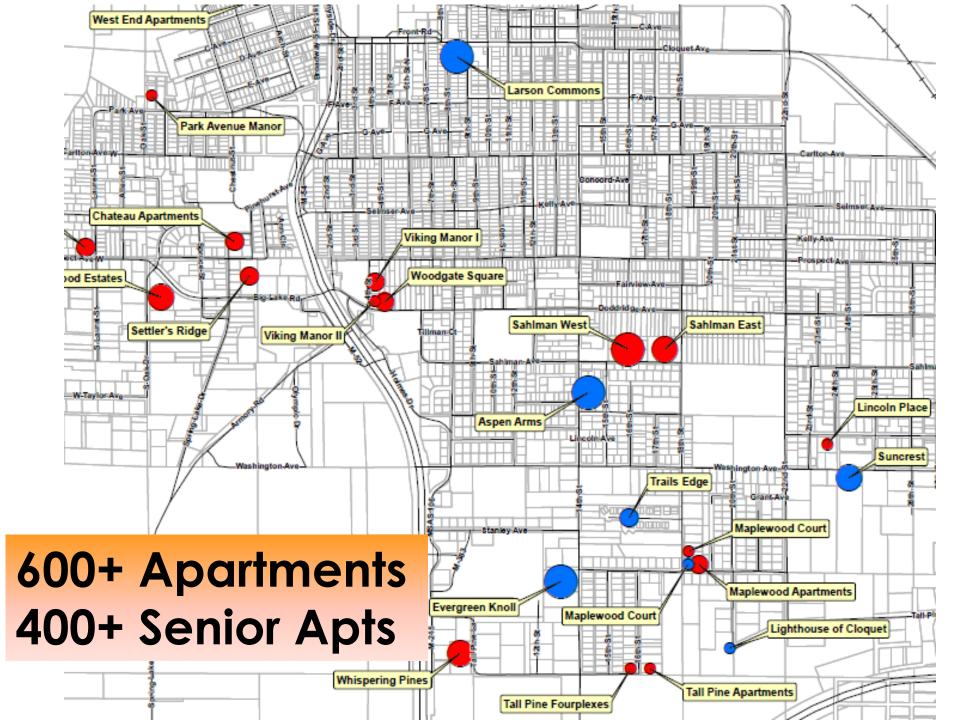
Home Foreclosure Rates

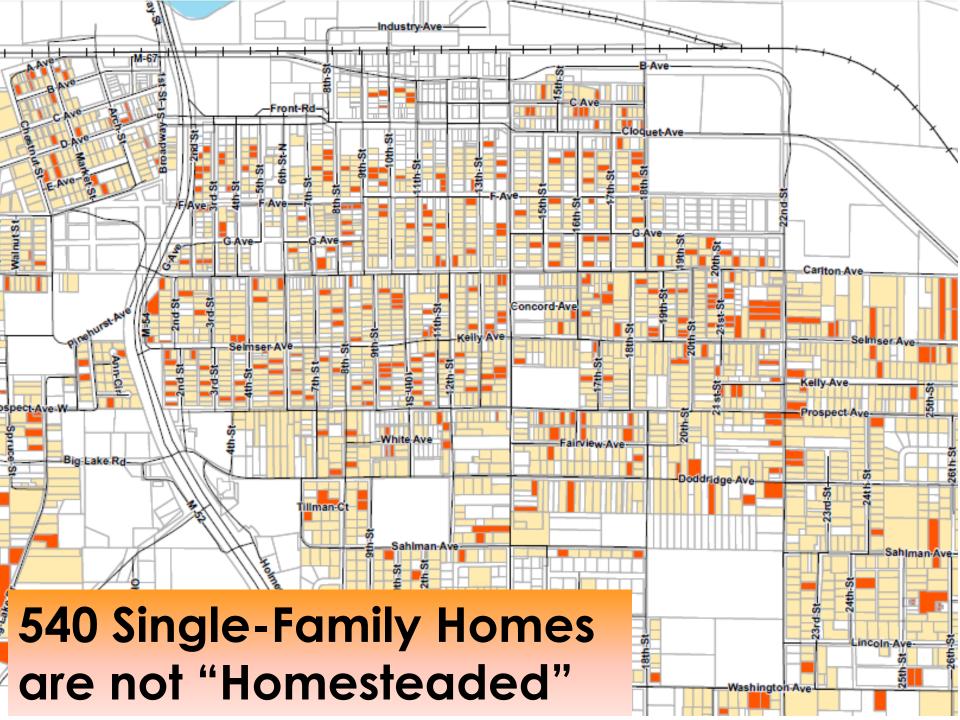


^{*}Projected

^{**} Foreclosures as a percent of total residential parcels
Source: www.HousingLink.org: Foreclosures in Minnesota: A Report Based on County Sherriff's
Sale Data

Stantec





Housing Market Summary: For-Sale

- For-sale market is improving, though prices still well below 2008 market peak
- Foreclosures are declining and lessening impact on the market
- Despite numerous "vacant" lots, minimal supply in active subdivisions
- Good schools, employment, and services attracting families to Cloquet



Housing Market Summary: Rental

- Rental market is healthy
- Demand driven by growth in lowwage industries
- Affordability is an issue because market rate rents average \$650/mo
- Despite expansion, senior market remains strong
- Single-family rentals are significant stands



Recommendations

- Work with property owners to combine small vacant lots
- Strategically extend municipal services into areas with numerous vacant lots
- Improve aging infrastructure



Recommendations (con't)

- Encourage homeownership
- Encourage a diverse mix of housing styles
- Focus on developing owner housing that young families can obtain



Questions?

