

City Administrator's Update

WEEK ENDING JUNE 1, 2018

Upcoming Events:

June 5, 6:15 pm Council Work Session City Hall

June 5, 7:00 pm City Council Meeting City Hall

June 6, 8:00 am EDA City Hall

June 12, 7 pm Planning Commission City Hall

June 19, 5:30 pm Council Work Session City Hall

June 19, 7:00 pm City Council Meeting City Hall

June 20, 6:00 pm CAFD Board

June 26, 4:15 pm Library Board Library

Aaron Reeves, City Administrator 1307 Cloquet Avenue Cloquet, MN 55720 (218)879-3347 areeves@cloquetmn.gov

Administration/Finance

Human Resources

Our new dental insurance through Delta Dental will be in effect July 1st. Keep an eye out for your new dental card to come in the mail sometime around the third week of June.

In the next 7-10 days, all City employees will be receiving an email from JJ Keller that will include information on a mandatory Sexual Harassment, Diversity and Discrimination training. This is an individualized, computer based training that you will have until June 14th to complete. The email will show up in your city email account and will include login information as well as instructions. Please be on the look-out for this email. If you have any questions, call James Barclay.

Public Works/Parks

Construction activity is very busy in the West End with work beginning along Arch Street and Avenue D, in addition to the ongoing improvements along Broadway. Broadway is scheduled for milling next week. The contractor is still waiting on a permit from MnDOT to mobilize the asphalt plant. Once the plant is moved, final paving will be scheduled.

We have had multiple bid openings over the past two weeks including Cloquet Avenue, 2018 Overlays, and the proposed Water Treatment Plant. All of these projects will go to Council on June 5th for consideration of award.

The street sweeper can see the end of a busy spring season as most streets have been swept at least once. A couple more weeks and most of the winter sand should be gone for the summer. The crew has also begun street patching from last winter's watermain breaks, and our seasonal staff have been very busy trying to keep up with fast growing grass and landscape plantings.

Engineering Staff held preliminary meetings with multiple businesses along the Pine Tree Plaza Frontage Road to begin coordination of a future utility improvement. Utility staff continue to coordinate repairs for two of the four pumps located at Station 2 in west Duluth.

Community Development

Economic Development

Staff organized a tour of 1103 Avenue B for regional economic development agencies to create an awareness of the office and warehousing space opportunities.

Randy Lasky, Director of Northspan, retired this week. Randy was instrumental in securing a Federal EDA grant for \$1 million towards the construction of the \$4 million Cloquet Business Park, amongst other projects for Cloquet during his 31-year career.

Planning and Zoning

Staff issued a letter to the State Historic Preservation Office this week explaining that the removal of the historic Cloquet Middle School pool is necessary to meeting city parking standards. Staff toured cell development at the Industrial Shamrock landfill. Staff also continues to work on various census review materials.

Building Inspections

Numerous inspections, plan reviews, and communications to project managers took place this week. The permit for the Aldi's retaining wall has been issued and building plans were received last Friday that are now under review. The grading permit has been issued for Toy Barn Storage and their building plans have been submitted for review. Laurie has been busy working on the setup of new PermitWorks software.

Library

Our Summer Reading Programs are in full swing. The Zoomobile will be visiting the Library on Thursday, June 7th at 10:00 am.



The Minnesota State Horticultural Society has sent us 4 Gardens in a Box, which you can see on the south side of the library. Story times and planting will take place around the gardens.

Last Saturday we had the Bicycle Repair and Maintenance program with volunteers John Fryc and friends.



Visit Our Website at: www.ci.cloquet.mn.us

Dave Hallback, Mayor

City Council Members:

Jeff Rock, Ward 1

David Bjerkness, Ward 2

Roger Maki, Ward 3 Kerry Kolodge, Ward 4 Steve Langley, Ward 5 Barb Wyman - At Large



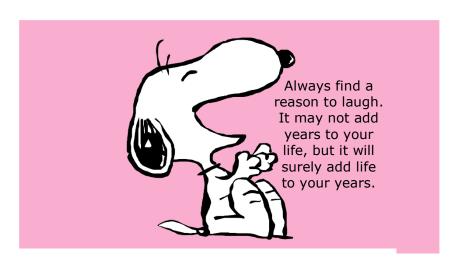
As part of our ongoing efforts in support of diversity and inclusiveness, we had several signs added in English and Ojibwe.

Other Information Attached:

* April 2018 Financial Report

* MN Department of Agriculture Gypsy Moth

Treatment News Release



ADMINISTRATIVE OFFICES

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May 21, 2018

Dear Aaron Reeves, City Administrator:

Enclosed is the monthly financial report and cash and investment analysis for April 2018.

Cash and Investments

Cash balances are 28% above April 2017, mostly due to the City Sales Tax Bond issued in May 2017. A narrative and several spreadsheets discussing this month's cash and investment activities, and balances are attached.

Budgets

<u>Revenues/Transfers in</u> – Most revenues are in line with budget except rental inspector charges have not started since a rental inspector has not been hired to date.

 $\underline{Expenditures/Expenses} - Selected department and fund expenditures/expenses are analyzed on the following worksheets.$

Major Revenues and Expenditures/Expenses

Revenues:

State \$59,300 for City Sales Tax. Mediacom \$25,900 for quarterly franchise fees. Toy Barn \$24,500 for business park land sale.

Expenditures/Expenses:

ISD #94 \$18,000 quarterly contract payment for community education contract. Leica Geosystems \$19,300 for GPS survey unit. MTI Distributing \$12,300 for new groomer. S E H \$36,600 for water treatment plant design.

If you have questions, please feel free to let me know.

Respectfully,

Mancy Klassen, CPA, CPFO

Finance Director

City of Cloquet
Select Departmental and Funds Expenditure/Expense Budget Report for April
2018

Fund	2018 Budget	YTD Expend/Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	Over (Under) %	
General						
Administration	189,975	69,492	62,828	(6,664)	-10%	
Human Resources	93,800	31,300	33,855	2,555	8%	
Finance	208,400	69,534	57,322	(12,212)	-18%	1
Law	110,000	36,667	41,344	4,677	13%	
Building & Planning	294,550	99,184	77,534	(21,650)	-22%	2
Police	2,788,900	943,801	984,907	41,106	4%	
Hwy, Streets & Rwy	1,004,100	348,534	334,690	(13,844)	-4%	
Community Development	170,300	56,767	51,411	(5,356)	-9%	
Library	591,850	197,450	209,005	11,554	6%	
Park	572,725	192,576	193,868	1,293	1%	
Water - LSWL	4,099,100	2,320,884	819,483	(1,501,401)	-65%	3
Water - In Town	7,226,200	2,211,943	542,022	(1,669,921)	-75%	4
Sewer	1,803,350	495,951	411,684	(84,267)	-17%	5
Storm Water	342,050	66,017	54,817	(11,200)	-17%	6
Cable TV	164,925	55,309	48,101	(7,208)	-13%	

Note: Does not include transfers.

Explanation of (over) budget \$10,000 & 10%.

- 1 Computer software not purchased to date.
- 2 No rental inspector hired or contracted yet.
- 3 Electrical upgrade not started yet.
- 4 Water filter plant not started yet.
- 5 Late invoice for WLSSD.
- 6 Ditching not started for season and maintenance supplies below budget.

Filename: Expenditure-expense budget report

City of Cloquet Select Departmental and Funds Payroll Expenditure/Expense Budget Report as of April 2018 Payroll Overtime

Fund	2016 Total	2017 Total	2018 Budget	YTD Expend/ Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	(Over) Under %	
General Police Holiday Regular Reimbursed	39,353 65,994 8,550	44,975 77,729 12,706	45,000 50,000 5,000	15,000 16,667 1,667	17,286 49,645 2,135	2,286 32,978 469	15% 198% 28%	2
Hwy & St	28,205	31,216	25,000	8,333	12,112	3,779	45%	4
Park	10,381	15,076	5,000	1,667	6,467	4,801	288%	4
Water - LSW	22,664	30,906	35,500	11,833	21,652	9,819	83%	3
Water In Town	19,466	21,280	16,000	5,333	15,117	9,783	183%	4
Sewer	7,410	8,972	10,500	3,500	5,714	2,214	63%	4
Storm Water	6,197	5,006	5,000	1,667	4,608	2,941	176%	4

Explanation of (over) budget

- 1 Three holidays in the first payroll of the year.
- 2 Increased detective work. The two detectives have combined 469 OT hours for \$24,272.
- 3 Employee out on FMLA at the LSW pumphouse.
- 4 Water leaks and late winter snowplowing.

Filename: Expenditure-expense budget report

City of Cloquet Cash and Investments Management Summary April 30, 2018

Analysis of Portfolio

Attached is a "Cash and Investment Analysis" which shows the type of accounts and values that make up the City's cash and investment portfolio.

Current Economics

The economy is still on the slow but steady pace. The State's budget and economic outlook has improved since November 2017. The 2018-2019 biennium has a projected surplus of \$329 million. The 2020-21 biennium has a modest structural balance forecasted. Unemployment is at 3.9% for April.

The City's certified 2018 LGA is \$2,478,000 approximately \$114,400 more than 2017 and the City increased its levy by 2.26% for 2018. The City changed health insurance providers and will save a significant amount in 2018.

Current Activity

During the month of April five CDs matured for approximately \$1.225 million. The proceeds are sitting in the money market which is earning more than the average CD rate the City currently has. Attached is an "Investment Portfolio Analysis" with the detail of investments.

Variance Analysis

Cash and investments are 28% above April 2017. The increase is mostly due to the issuance of the City Sales Tax Bond in May 2017.

The federal benchmark interest rate was raised for the first time in 2018 on March 21 to 1.5% to 1.75% from 1.25% to 1.50% December 2017. The Fed announced there is likely going to be more increases in 2018. Attached is an "Interest Earnings Analysis" which details the average balances invested, rate of return, and prior year rates.

The budgeted interest earnings are \$326,000 for 2018. The City's investment annualized yield is approximately \$229,700 or 1.56% for 2018. Interest receipts were \$309,000 for 2017.

City of Cloquet Cash Balances April 2018

Fund#	Fund	Amount
101	General	2,862,203.70
201	LDO Loan (EDA)	331,686.62
202	Federal CDBG Loan (EDA)	815,425.24
203	Economic Development Loan (City)	148,649.31
204	State SCDG/MIF (EDA)	131,257.76
206	Revolving SCGP (EDA)	20,703.08
207	Community Development Operating (City)	(60,548.53)
208	SCDP - 2016 (City)	-
211	Library	89,895.56
220	TIF - Daqota/Woodward	6,537.18
221	TIF - 14th Street Apartments	5,318.17
222	TIF - Oak Street Apartments	42,148.25
224	Building Facilities Planning	1,898,953.79
225	Permanent Improvement	(247,563.95)
226	Park	22,305.51
226	Park - Restricted - In Lieu	37,924.41
226	Park - Skate Park	17,727.84
228	Senior Center	(11,375.17)
231	Public Works Reserve	217,611.27
260	Landfill Host Fee - 25%	86,694.58
260	Landfill Host Fee - 75%	327,298.27
368	Business Park Bonds	994,612.82
370	Swimming Pond Bonds	35,400.96
372	City Sales Tax Bonds	112,118.87
403	Capital Projects - Revolving	(88,994.21)
405	City Sales Tax Capital Projects	6,196,550.71
600	Water - Lake Superior Waterline	1,262,987.30
600	Water - Lake Superior Waterline Construction	429,990.33
601	Water In Town	3,590,691.80
602	Sewer	773,692.30
605	Storm Water	176,233.95
614	Cable TV	169,387.05
701	Employee severance	477,610.59
905	Cloquet Area Fire District	(151,313.25)
	Total	20,721,822.11

City of Cloquet Cash and Investment Analysis April 30, 2018

	Tentative	Current	213	31/2018	2/28/2018	1/31/2018	Last Year 4/30/2017
DEMAND ACCOUNTS	Goals	4/30/2018	3/3	01/2018	212812018	1/31/2010	4/30/2017
Checking & MM & Savings	10%-15%	\$5,969,116.51 29%	\$5,0	45,380.86 24%	\$6,480,497.73 29%	\$5,903,661.41 26%	\$3,582,992.71 22%
INVESTMENTS				_			
Invested less than one year							
Certificates of Deposit		\$4,150,000.00	\$5,3	75,000.00	\$5,596,000.00	\$5,596,000.00	\$2,098,000.00
Municipal Bonds		\$1,038,850.44	\$1,0	38,850.44	\$1,038,850.44	\$1,727,214.75	\$1,926,181.10
Government Agencies		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00
Total invested less than one year	50%-70%	\$5,188,850.44 25%	\$6,4	13,850.44 31%	\$6,634,850.44 30%	\$7,323,214.75 32%	\$4,024,181.10 25%
Invested one to three years							
Certificates of Deposit		\$2,049,000.00	\$2,0	49,000.00	\$1,804,000.00	\$1,804,000.00	\$1,460,000.00
Municipal Bonds*		\$0.00		\$0.00	\$0.00	\$0.00	\$1,038,850.44
Government Agencies*		\$1,508,232.59	\$1,5	08,232.59	\$1,508,232.59	\$1,508,232.59	\$497,990.00
Total invested one to three years	10%-20%	\$3,557,232.59 17%	\$3,5	57,232.59 17%	\$3,312,232.59 15%	\$3,312,232.59 15%	\$2,996,840.44 19%
Invested over three years							
Certificates of Deposit		\$1,350,000.00	\$1,3	50,000.00	\$1,350,000.00	\$1,350,000.00	\$925,000.00
Municipal Bonds*		\$2,211,622.57	\$2,2	11,622.57	\$2,211,622.57	\$2,211,622.57	\$1,953,089.88
Government Agencies *		\$2,445,000.00	\$2,4	45,000.00	\$2,445,000.00	\$2,445,000.00	\$2,670,000.00
Total invested over three years	10%-20%	\$6,006,622.57 29%	\$6,0	06,622.57 29%	\$6,006,622.57 27%	\$6,006,622.57 27%	\$5,548,089.88 34%
Total	100%	\$20,721,822.11	\$21,0	23,086.46	\$22,434,203.33	\$22,545,731.32	\$16,152,104.13

Current month variance

(\$301,264.35) (\$1,712,381.22) (\$1,823,909.21) \$4,569,717.98 -1% -8% -8% 28%

Note:

The exceeds the goals for one to three years but several investments are priced to call and will not be held over a year.

^{* -} Most of these investments have call dates less than one year.

City of Cloquet Investment Portfolio Analysis Detail of Investments April 30, 2018

	Purchase	Maurity	Time			YTM	Annualized	Market
Brokerage	Date	Date	Held	Description	Amount	Rate	Yield	Value
Invested less tha								
Certificates of De Wells Fargo	10/31/2017	5/1/2018 6	months	BNY Mellon	\$245.000.00	1.250%	\$3,062.50	\$244,997.80
Wells Fargo	11/1/2017			Citizens Penn	\$245,000.00	1.300%	\$3,185.00	\$244,998.29
Wells Fargo	11/1/2017			Citizens Providence	\$245,000.00	1.300%	\$3,185.00	\$244,998.29
Wells Fargo	11/1/2017			Compass Bank	\$245,000.00	1.300%	\$3,185.00	\$244,998.29
Wells Fargo	11/30/2017			Stone Bank	\$245,000.00	1.250%	\$3,062.50	\$244,993.63
Morgan Stanley	3/23/2018	6/26/2018 3	months	First Natl Bk Greenville PA	\$234,000.00	1.550%	\$3,627.00	\$233,976.60
Morgan Stanley	6/28/2013	6/28/2018 5	yrs	BMW Bk - UT	\$96,000.00	1.650%	\$1,584.00	\$95,954.88
Wells Fargo	8/31/2017	8/31/2018 1		Metro City Bk GA	\$245,000.00	1.450%	\$3,552.50	\$244,720.70
Wells Fargo	9/7/2017	9/5/2018 1		Bank of India NY	\$245,000.00	1.450%	\$3,552.50	\$244,681.75
Wells Fargo	9/6/2017	9/6/2018 1	yr	Santander Bk	\$245,000.00	1.450% 1.400%	\$3,552.50 \$3,430.00	\$244,677.34 \$244,634.22
Wells Fargo	9/6/2017	9/6/2018 1		TCF National Bk SD	\$245,000.00 \$245,000.00	1.400%	\$3,430.00	\$244,648.67
Wells Fargo	9/8/2017 9/11/2017	9/7/2018 1 9/11/2018 1		Main St Bk MI Berkshire Bk	\$245,000.00	1.350%	\$3,307.50	\$244,566.35
Wells Fargo Wells Fargo	9/11/2017	9/13/2018 1	vr	First Foundation Bk	\$245,000.00	1.400%	\$3,430.00	\$244,601.88
Wells Fargo	9/15/2017	9/14/2018 1		Brookline Bk	\$245,000.00	1.350%	\$3,307.50	\$244,570.76
Wells Fargo	9/18/2017	9/18/2018 1		Bank of Hope	\$245,000.00	1.450%	\$3,552.50	\$244,647.20
Morgan Stanley	10/2/2013	10/2/2018 5		Discover Bk DE	\$145,000.00	2.050%	\$2,972.50	\$145,118.90
Morgan Stanley	10/28/2013	10/29/2018 5		Bank Baroda NY	\$245,000.00	2.050%	\$5,022.50	\$245,036.75
					\$4,150,000.00		\$60,001.00	\$4,146,822.30
Municipals							AT 0 10 00	0050 005 5
Wells Fargo	10/7/2010	8/1/2018 8		U of M Build America	\$260,748.16	2.700%	\$7,040.20	\$250,807.50
UBS Financial	12/4/2012	11/1/2018 6		NY City Transition	\$360,038.40	1.280%	\$4,608.49	\$358,272.0 \$150,918.0
Wells Fargo		12/21/2018 8		Weston WS BAB Industry Calif Pub Facs Auth	\$152,058.00 \$266,005.88	3.550% 1.447%	\$5,398.06 \$3,849.11	\$150,918.0
UBS Financial	2/25/2016	1/1/2019 3	+ yrs	industry Calif Pub Facs Auth	\$1,038,850.44	1.44770	\$20,895.86	\$1,010,690.0
Invested one to	broo voore				φ1,030,030.44		Ψ20,033.00	ψ1,010,000.0
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UBS Financial	12/20/2017	4/29/2019 1	8 months	Bank of Ozards AR	\$245,000.00	1.700%	\$4,165.00	\$242,550.0
Morgan Stanley	4/29/2014	4/29/2019 5		Barclays Bk DE	\$45,000.00	1.900%	\$855.00	\$44,927.5
UBS Financial	11/30/2017			Univest Natl B&T PA	\$245,000.00	1.650%	\$4,042.50	\$243,583.9
Morgan Stanley	8/8/2015	8/5/2019 5		Capital One NA Mclean VA	\$108,000.00	2.050%	\$2,214.00	\$107,605.8
Frandsen Bank	3/5/2018	9/5/2019 1	1/2 yrs	Frandsen Bank	\$245,000.00	0.300%	\$735.00	\$245,000.0
Morgan Stanley		10/16/2019 5		Capital One Bank VA	\$245,000.00	2.150%	\$5,267.50	\$244,046.9
Morgan Stanley	1/28/2015	1/28/2020 5		Goldman Sachs - UT	\$96,000.00	2.048%	\$1,966.08	\$95,203.2
UBS Financial	2/27/2015	2/27/2020 5		Private Bank & Tr IL	\$240,000.00	1.750%	\$4,200.00	\$238,137.6 \$182,095.5
Morgan Stanley	5/7/2015	5/7/2020 5	yrs	Amex Centurion UT	\$185,000.00	1.950% 2.000%	\$3,607.50 \$2,900.00	\$142,727.8
Morgan Stanley	12/5/2017	9/2/2020 5		American Exp UT Capital One MN Mclean VA	\$145,000.00 \$100,000.00	2.200%	\$2,200.00	\$97,889.0
Morgan Stanley Morgan Stanley	9/2/2015	10/14/2020 5		First Bank PR Santurce	\$150,000.00	1.450%	\$2,175.00	\$145,530.0
Morgan Stanley	10/14/2010	10/14/2020 3	yıs	That Bank I IV Gantaice	\$2,049,000.00	1.40070	\$34,327.58	\$2,029,297.3
Government Age	encies				42,010,000			
Wells Fargo	9/1/2017	12/9/2019 2	+ vrs	FFCB	\$504,415.78	1.411%	\$7,117.31	\$493,221.0
Wells Fargo		12/19/2019 3		FFCB	\$497,990.00	1.638%	\$8,157.08	\$491,939.0
Wells Fargo	9/1/2017	9/11/2020 3	yrs	FHLB	\$505,826.81	1.490%	\$7,536.82	\$489,375.5
					\$1,508,232.59			\$1,474,535.5
Invested over th	ree years							
Certificates of D						- 1-001	AF 007 F0	0000 075 0
Morgan Stanley	6/28/2017	6/28/2021 4	,	Sallie Mae BK UT	\$245,000.00	2.150%	\$5,267.50	\$239,975.0
UBS Financial	9/16/2016	9/16/2021 5		JPMorgan Chase Bk OH	\$245,000.00	1.500%	\$3,675.00	\$234,249.4
UBS Financial	9/23/2016	9/23/2021 5		Happy State Bank TX	\$245,000.00 \$240,000.00	1.500% 2.050%	\$3,675.00 \$4,920.00	\$234,298.4 \$233,791.2
UBS Financial		10/27/2021 5 6/14/2022 5		Third Fed S&L Ass Comenity Bank Jumbo	\$240,000.00	2.400%	\$4,800.00	\$194,422.3
Morgan Stanley UBS Financial	6/14/2017	11/17/2022 5		KS State Bank	\$175,000.00	2.200%	\$3,850.00	\$169,498.0
ODO FINANCIAI	11/1//2017	11/1//2022 3	yıs	NO Olale Dalik	\$1,350,000.00	2.20070	\$26,187.50	\$1,306,234.3
Municipals					+ .,,		,.5,.00	. ,,
UBS Financial	8/1/2016	7/1/2021 5	vrs	Florida St Rev Ser	\$315,572.50	1.583%	\$4,995.51	\$297,150.0
Wells Fargo	2/21/2017	10/1/2021 4		Royal Oak MI TXBL	\$510,100.00	2.150%	\$10,967.15	\$491,230.0
	7/17/2017	5/1/2022 5		Clintondale Mich Schools	\$258,532.69	2.250%	\$5,816.99	\$245,835.0
UBS Financial				Wyandotte Cnty KS	\$129,447.50	2.300%	\$2,977.29	\$122,982.5
Wells Fargo	2/23/2017	8/1/2022 5						
Wells Fargo UBS Financial	2/23/2017 4/17/2017	8/1/2023 6	3 1/2 yrs	Victor Valley Cal CC	\$239,562.27	2.305%	\$5,521.91	
Wells Fargo UBS Financial UBS Financial	2/23/2017 4/17/2017 2/6/2017	8/1/2023 6 12/1/2023 6	3 1/2 yrs 3 yrs	Victor Valley Cal CC Cook Cnty Cmnty College	\$239,562.27 \$249,683.72	2.305% 2.724%	\$5,521.91 \$6,801.38	\$243,914.6
Wells Fargo UBS Financial UBS Financial	2/23/2017 4/17/2017	8/1/2023 6	3 1/2 yrs 3 yrs	Victor Valley Cal CC	\$239,562.27 \$249,683.72 \$508,723.89	2.305%	\$5,521.91 \$6,801.38 \$12,209.37	\$243,914.6 \$460,915.0
Wells Fargo UBS Financial UBS Financial UBS Financial	2/23/2017 4/17/2017 2/6/2017 10/27/2016	8/1/2023 6 12/1/2023 6	3 1/2 yrs 3 yrs	Victor Valley Cal CC Cook Cnty Cmnty College	\$239,562.27 \$249,683.72	2.305% 2.724%	\$5,521.91 \$6,801.38	\$243,914.6 \$460,915.0
Wells Fargo UBS Financial UBS Financial UBS Financial UBS Financial	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies	8/1/2023 6 12/1/2023 6 7/1/2025 9	3 1/2 yrs 3 yrs 9 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57	2.305% 2.724% 2.400%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61	\$243,914.6 \$460,915.0 \$2,089,885.5
Wells Fargo UBS Financial UBS Financial UBS Financial UBS Financial Government Ag Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7	3 1/2 yrs 3 yrs 9 yrs 7 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00	2.305% 2.724% 2.400% 1.375%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00	\$243,914.6 \$460,915.0 \$2,089,885.5 \$152,539.2
Wells Fargo UBS Financial UBS Financial UBS Financial Government Ag Morgan Stanley Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016 3/28/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7 3/28/2024 8	6 1/2 yrs 6 yrs 9 yrs 7 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped FNMA - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00 \$640,000.00	2.305% 2.724% 2.400% 1.375% 2.000%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00 \$12,800.00	\$243,914.6 \$460,915.0 \$2,089,885.5 \$152,539.2 \$628,390.4
Wells Fargo UBS Financial UBS Financial UBS Financial Government Ag Morgan Stanley Morgan Stanley Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016 3/28/2016 6/14/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7 3/28/2024 8 6/14/2024 8	6 1/2 yrs 6 yrs 9 yrs 7 yrs 8 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped FNMA - Stepped FHLMC - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00 \$640,000.00 \$500,000.00	2.305% 2.724% 2.400% 1.375% 2.000% 1.500%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00 \$12,800.00 \$7,500.00	\$243,914.6 \$460,915.0 \$2,089,885.5 \$152,539.2 \$628,390.4 \$487,845.0
Wells Fargo UBS Financial UBS Financial UBS Financial Government Ag Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016 3/28/2016 6/14/2016 9/30/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7 3/28/2024 8 6/14/2024 8 9/30/2024 8	3 1/2 yrs 3 yrs 9 yrs 7 yrs 3 yrs 3 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped FNMA - Stepped FHLMC - Stepped FHLMC - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00 \$640,000.00 \$500,000.00 \$270,000.00	2.305% 2.724% 2.400% 1.375% 2.000% 1.500% 1.250%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00 \$12,800.00 \$7,500.00 \$3,375.00	\$243,914.6 \$460,915.0 \$2,089,885.5 \$152,539.2 \$628,390.4 \$487,845.0 \$253,408.5
Government Ag Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016 3/28/2016 6/14/2016 9/30/2016 7/27/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7 3/28/2024 8 6/14/2024 8 9/30/2024 8 7/27/2026 1	3 1/2 yrs 3 yrs 9 yrs 7 yrs 3 yrs 3 yrs 3 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped FNMA - Stepped FHLMC - Stepped FHLMC - Stepped FHLMC - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00 \$640,000.00 \$500,000.00	2.305% 2.724% 2.400% 1.375% 2.000% 1.500% 1.500%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00 \$12,800.00 \$7,500.00	\$243,914.6 \$460,915.0 \$2,089,885.5 \$152,539.2 \$628,390.4 \$487,845.0 \$253,408.5 \$470,480.0
Wells Fargo UBS Financial UBS Financial UBS Financial Government Ag Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016 3/28/2016 6/14/2016 9/30/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7 3/28/2024 8 6/14/2024 8 9/30/2024 8 7/27/2026 1	3 1/2 yrs 3 yrs 9 yrs 7 yrs 3 yrs 3 yrs 3 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped FNMA - Stepped FHLMC - Stepped FHLMC - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00 \$640,000.00 \$500,000.00 \$270,000.00 \$500,000.00	2.305% 2.724% 2.400% 1.375% 2.000% 1.500% 1.250%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00 \$12,800.00 \$7,500.00 \$3,375.00 \$7,500.00	\$227,858.4 \$243,914.6 \$460,915.0 \$2,089,885.5 \$152,539.2 \$628,390.4 \$487,845.0 \$253,408.5 \$470,480.0 \$356,325.0 \$2,348,988.1
Wells Fargo UBS Financial UBS Financial UBS Financial Government Age Morgan Stanley	2/23/2017 4/17/2017 2/6/2017 10/27/2016 encies 11/22/2016 3/28/2016 6/14/2016 9/30/2016 7/27/2016	8/1/2023 6 12/1/2023 6 7/1/2025 9 11/22/2023 7 3/28/2024 8 6/14/2024 8 9/30/2024 8 7/27/2026 1	3 1/2 yrs 3 yrs 9 yrs 7 yrs 3 yrs 3 yrs 3 yrs	Victor Valley Cal CC Cook Cnty Cmnty College Selma Ala Rfdg FHLB - Stepped FNMA - Stepped FHLMC - Stepped FHLMC - Stepped FHLMC - Stepped	\$239,562.27 \$249,683.72 \$508,723.89 \$2,211,622.57 \$160,000.00 \$640,000.00 \$500,000.00 \$270,000.00 \$500,000.00 \$375,000.00	2.305% 2.724% 2.400% 1.375% 2.000% 1.500% 1.500%	\$5,521.91 \$6,801.38 \$12,209.37 \$49,289.61 \$2,200.00 \$12,800.00 \$7,500.00 \$3,375.00 \$7,500.00 \$5,625.00	\$243,914.6 \$460,915.0 \$2,089,885.9 \$152,539.2 \$628,390.2 \$487,845.0 \$253,408.9 \$470,480.0 \$356,325.0

Note: Market value fluctuates based on current rates being offered. No principal is at risk if securities are held to maturity. Filename: Monthly Report - Investment Detail

City of Cloquet Interest Earnings Analysis Month Ending April 2018

Туре	%	Invested Balance	Interest	Rate of Return
Money Markets	8%	\$1,553,647.02	\$2,029.77	1.59%
Money Market - bond fund	12%	\$2,333,766.93	\$3,050.35	1.59%
CD's*	44%	\$8,676,000.00	\$11,127.32	1.56%
Municipals*	16%	\$3,250,473.01	\$5,728.11	2.14%
Government agencies*	20%	\$3,953,232.59	\$4,687.56	1.44%
Total Investment Return*	80%	\$15,879,705.60	\$21,542.99	1.65%
Total Return	100%	\$19,767,119.55	\$26,623.11	1.64%

Earnings Comparison		Budget		/TD Budget	YTD Actual	
2018 Interest Earnings	\$	326,000.00	\$	108,666.67	\$105,834.82	
2017 Interest Earnings	\$	327,000.00	\$	109,000.00	\$70,495.25	
2016 Interest Earnings	\$	336,000.00	\$	112,000.00	\$64,956.14	

	Current	Last Month	Last Year	Two Years
Rate Comparisons	April 2018	March 2018	April 2017	April 2016
Average Total Return	1.64%	1.60%	1.29%	1.30%
Average Investment Return*	1.65%	1.65%	1.64%	1.42%

Filename: Monthly Report - Interest Earnings Analysis 2018

5/24/2018

MDA to Fight Gypsy Moth in Northern Minnesota Exact treatment date will depend on weather and moth development

St. Paul, MN: The Minnesota Department of Agriculture (MDA) is preparing to treat four areas in or near Cloquet, Duluth, Ely, and Two Harbors to eradicate gypsy moth infestations detected in those areas last fall. Officials will conduct the treatments starting sometime between June 4 and June 15, with the exact dates determined by weather conditions and caterpillar development.

To eradicate the moths before they spread, officials will conduct two aerial applications of Bacillus thuringiensis var. kurstaki (Btk) over each of the areas, spaced 7-10 days apart. Btk is a biological product that is organic certified for food crops. It has no known health effects for humans, pets, birds, fish, livestock, bees, and other insects.

To help area citizens stay informed, the MDA has set up an Arrest the Pest Info Line at 1-888-545-MOTH. The info line will offer the latest details about treatment dates and times. The MDA's website (www.mda.state.mn.us/gmtreatments) also has information about gypsy moths and control efforts. Residents can sign up for email or text notifications there. Finally, the MDA offers the following tips to residents in the treatment area:

- For the gypsy moth treatment to work, it must begin early in the morning. Treatments may begin as early as 5:15 a.m. Residents in and around these treatment areas may be awakened on that day by the noise of the low-flying airplane. The MDA apologizes for any inconvenience;
- The treatment product has no known health effects for humans, but to avoid it residents may wish to stay indoors during the treatment and keep windows closed for a half hour after application; and,
- The residue does not cause damage to outdoor surfaces. However, soapy water will remove any residue on outdoor items.

Treatment areas:

Cloquet: A 460 acre area that runs north of MN Highway 45 up to Pearl and State streets.

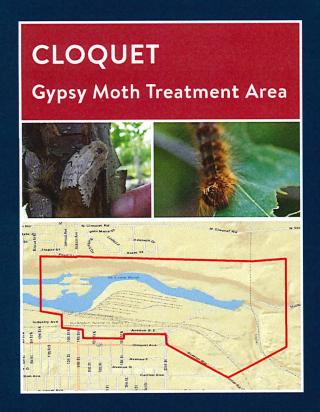
Duluth: A 352 area in the Lakeside Neighborhood that begins approximately at Oneida Street on the south and North 52nd Avenue East on the east and extends northwest past Skyline Drive.

White Iron Lake, rural Ely: A 77 acre area on White Iron Lake near the intersections of Shady Rest Road and Big Rock Drive.

Two Harbors: A 526 acre area that is centered on the intersection of Shoreview Road and 7th Avenue.

Gypsy moths are among America's most destructive tree pests, having caused millions of dollars in damage to Eastern forests. The moths are now threatening Minnesota. If present in large numbers, gypsy moth caterpillars can defoliate large sections of forest. Oak, poplar, birch and willow are among their preferred

NOTICE!





The Minnesota Department of Agriculture, in collaboration with federal, state and local partners, is providing notification of an upcoming aerial application of a biological insecticide to eradicate gypsy moth in your area. The first treatment is targeted to begin between June 4 and June 15. Treatments are determined by weather conditions and caterpillar development, so estimated dates are only available at this time. A second treatment is scheduled for 7-10 days following the first application.

For the most current information on application dates, please call Arrest the Pest line at 888-545-MOTH (6684)

or visit us online at

www.mda.state.mn.us/gmtreatments