



City Administrator's Weekly Update

WEEK ENDING APRIL 7, 2017

Upcoming Events:

April 11, 7:00 pm
Planning Commission
City Hall

April 13, 4:30 pm
Cable Commission

April 18, 5:30 pm
Council Work Session
City Hall

April 18, 7:00 pm
City Council
City Hall

April 14th
Good Friday
City Hall Open

April 19, 6:00 pm
CAFD Board

April 25, 4:15 pm
Library Board
Library

Administration/Finance

Finance

This week the Council authorized the sale of General Obligation Sales Tax Revenue Bonds in the sum of \$8,400,000. The revenue from the sale of these bonds will be used to fund the City's' programed public improvements funded with the proceeds of the local option sales tax. Some of the projects you can anticipate include:

- Broadway Street Overlay and Streetscape
- Dunlap Island Redevelopment
- Cloquet Avenue Streetscape
- Pine Valley Park and Facility Improvements
- Skate Park Construction
- Landscaping, Frontage Road and other Misc. Improvements

Public Works/Parks

Work on the Lake Superior Waterline went well this week. Some finishing touches remain at Station 2 but as of Thursday evening, we are pumping water again.

In order to further study our options for new water source development, the City has contracted with a Summit Envirosolutions, a firm out of the Twin Cities that specializes in hydrogeology. Summit has reviewed existing data from around the City and proposed a list of wells that may yield useful information regarding water quality in various geologic formations around Cloquet. Letters are planned to be sent next week to approximately 40 property owners seeking permission to sample their private wells for manganese.

Community Development

Economic Development

The EDA and Council held a joint Work Session this week and discussed how to create more business opportunities and vibrancy along Cloquet Avenue and the West End district as the scheduled streetscape project approaches. One of the major concerns brought forward is that the Cloquet Avenue corridor could be made more pedestrian friendly and easier to cross.

The EDA also met this week to review the financial request from Country Club Patio Homes, LLC, for tax increment financing for 12 homes along the golf course on West Carlton Avenue.

Staff met with the County to review and discuss tax forfeit issues and also with MnDOT to discuss future development along Hwy 33 and future transportation needs along the corridor.

Planning/Zoning

Staff prepared the Planning Commission Packet for next week's meeting. Topics include Cloquet HRA's Commonwealth, White Pine Apartments Site Plan, ordinance amendments and Country Club Patio Homes- Planning Unit Development, Plat information, Variance, and alignment review with the Comprehensive Plan as it relates to the tax increment financing request.

Staff has also received formal application for sign and building permits for the upcoming Taco Bell construction.

Dave Hallback, Mayor

City Council Members:

Jeff Rock, Ward 1
David Bjerkness, Ward 2
Roger Maki, Ward 3
Kerry Kolodge, Ward 4
Steve Langley, Ward 5
Adam Bailey, At Large

James Barclay,
Interim City
Administrator
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Building Inspections

This week Matt had the unique opportunity to shadow City of Duluth inspectors on HVAC inspections on various types of projects including apartments and commercial buildings. He continued with liquor license and residential inspections. USG had a pre-construction meeting related to their roof project. Northeast Barbeque had a kitchen inspection and Matt spent time conducting commercial plan review on the Taco Bell building. Today, Matt is out of the office at the Arrowhead Chapter of Building Officials meeting.

*Patience and perseverance have a magical effect
before which difficulties disappear
and obstacles vanish.*

- John Quincy Adams

Other Information Attached:

- * February Financial Report
- * March Building Permits





ADMINISTRATIVE OFFICES

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April 1, 2017

Dear James Barclay, Interim City Administrator:

Enclosed is the monthly financial report and cash and investment analysis for February 2017. It is later than usual due to being on vacation.

Cash and Investments

Cash balances are 4% below February 2016. A narrative and several spreadsheets discussing this month's cash and investment activities, and balances are attached.

Budgets

Revenues/Transfers in – City Sale Taxes are \$81,000 above budget and SAPPI waterline sales are \$112,000 above budget. Most other revenues are in line with budget.

Expenditures/Expenses – Selected department and fund expenditures/expenses are analyzed on the following worksheets.

Major Revenues and Expenditures/Expenses

Revenues:

State \$95,500 for City Sales Tax, \$38,800 for Small Cities Development and \$477,200 for Municipal Street Aid. CAHA \$51,900 for lease and \$12,000 for building insurance. Blackhoof Development \$10,000 for TIF application – Country Club Townhomes.

Expenditures/Expenses:

George Bougalis \$96,200 for sales tax park projects. High Mark Construction \$29,800 for small cities development project. Lexipol LLC \$15,200 for law enforcement. MN DNR \$34,100 for water usage fees. Pine River sales \$10,200 for trailer. SEH \$88,700 for sales tax park improvements and utility extension study.

If you have questions, please feel free to let me know.

Respectfully,

Nancy M. Klassen, CPA, CPFO
Finance Director

City of Cloquet
Select Departmental and Funds Expenditure/Expense Budget Report for February
2017

Fund	2017 Budget	YTD Expend/Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	Over (Under) %
General					
Administration	269,050	49,342	43,503	(5,839)	-12%
Human Resources	74,550	12,525	8,766	(3,759)	-30%
Finance	178,550	29,058	27,210	(1,849)	-6%
Law	110,000	18,333	9,688	(8,646)	-47%
Building & Planning	217,200	38,200	33,714	(4,486)	-12%
Police	2,712,800	486,467	473,495	(12,972)	-3%
Hwy, Streets & Rwy	1,037,850	200,975	193,070	(7,905)	-4%
Community Development	161,200	28,533	34,938	6,405	22%
Library	572,600	97,600	90,899	(6,702)	-7%
Park	599,570	105,545	88,911	(16,634)	-16% 1
Water - LSWL	3,913,850	389,975	375,212	(14,763)	-4%
Water - In Town	1,140,750	177,151	164,232	(12,919)	-7%
Sewer	1,602,400	251,534	237,970	(13,564)	-5%
Storm Water	189,850	34,275	28,080	(6,195)	-18%
Cable TV	165,950	28,492	23,178	(5,314)	-19%

Note: Does not include transfers.

Explanation of (over) budget \$10,000 & 10%.

1 - Health insurance opt out and salaries for seasonal below budget.

City of Cloquet
Select Departmental and Funds Payroll Expenditure/Expense Budget Report as of February
2017
Payroll Overtime

Fund	2015 Total	2016 Total	2017 Budget	YTD Expend/Expense Budget	YTD Expenditures/Expenses	Over (Under) Budget	(Over) Under %	
General								
Police	131,867							
Holiday		39,353	50,000	8,333	16,990	8,656	104%	1
Regular		65,994	45,000	7,500	7,653	153	2%	
Reimbursed		8,550	5,000	833	214	(619)	-74%	
Hwy & St	22,459	28,205	25,000	4,167	7,543	3,376	81%	2
Water - LSWL	26,737	22,664	35,500	5,917	9,541	3,625	61%	2
Water In Town	12,494	19,466	16,000	2,667	8,028	5,362	201%	2
Sewer	8,912	7,410	10,500	1,750	3,308	1,558	89%	2
Storm Water	2,569	6,197	5,000	833	2,371	1,537	184%	2

Explanation of (over) budget

- 1 - Three holidays in the first payroll of the year.
- 2 - Seasonable snowplowing and water leaks.

Filename: Expenditure-expense budget report

*City of Cloquet
Cash and Investments
Management Summary
February 28, 2017*

Analysis of Portfolio

Attached is a “Cash and Investment Analysis” which shows the type of accounts and values that make up the City’s cash and investment portfolio.

Current Economics

The economy is still on the slow but steady pace. The State’s budget outlook remains stable. The February 2017 forecast projects a \$1.65 billion balance for the FY 2018-19. The long term budget outlook improved also. Unemployment is at 4.7% for February 2017.

The City’s certified 2017 LGA is \$2,363,635 approximately \$7,100 more than 2016 and the City increased its levy by 5.69% for 2017. There will be a health insurance premium increase for the City for 2017 of 27.4%. This is almost \$150,000 more per year for the employer (70%) and employee (30%) combined.

Current Activity

During the month of January there were no investment changes. Attached is an “Investment Portfolio Analysis” with the detail of investments.

Variance Analysis

Cash and investments are 4% below February 2016. The decrease is due to capital spending on projects in 2016 & 2017.

The federal benchmark interest rate was raised in March 2017 to .75% to 1% from .50% to .75%. The Fed announced there is likely going to be two more increases in 2017. Attached is an “Interest Earnings Analysis” which details the average balances invested, rate of return, and prior year rates.

The budgeted interest earnings are \$327,000 for 2017. The City’s investment annualized yield is approximately \$203,000 or 1.52% for 2017. The actual interest receipts for 2016 were \$230,700. The 2017 budget is based on the economy and interest rates increasing.

**City of Cloquet
Cash Balances
February
2017**

Fund #	Fund	Amount
101	General	4,127,529.60
201	LDO Loan (EDA)	342,912.06
202	Federal CDBG Loan (EDA)	843,450.24
203	Economic Development Loan (City)	134,636.13
204	State SCDG/MIF (EDA)	129,857.76
206	Revolving SCDP (EDA)	-
207	Community Development Operating (City)	(60,376.06)
208	Small Cities Development Program (City)	(891.15)
211	Library	31,599.50
220	TIF - Daqota/Woodward	7,100.66
221	TIF - 14th Street Apartments	1,154.27
222	TIF - Oak Street Apartments	37,101.74
224	Building Facilities Planning	1,544,300.00
225	Permanent Improvement	351,826.25
226	Park	150,974.94
226	Park - Restricted - In Lieu	37,924.41
226	Park - Skate Park	2,640.85
228	Senior Center	(10,508.44)
231	Public Works Reserve	477,257.51
260	Landfill Host Fee - 25%	75,415.05
260	Landfill Host Fee - 75%	232,415.45
368	Business Park Bonds	1,200,764.22
370	Swimming Pond Bonds	31,121.83
403	Capital Projects - Revolving	(743,079.62)
405	City Sales Tax Capital Projects	518,080.34
600	Water - Lake Superior Waterline	757,229.12
600	Water - Lake Superior Waterline Construction	429,990.33
601	Water	3,260,126.21
601	Water	233,619.75
602	Sewer	1,050,147.06
605	Storm Water	77,759.78
614	Cable TV	207,505.69
701	Employee severance	599,664.87
905	Cloquet Area Fire District	1,072,177.23
	Total	<u>17,151,427.58</u>

City of Cloquet
Cash and Investment Analysis
February 28, 2017

	Tentative Goals	Current 2/29/2017	1/31/2017	12/31/2016	11/30/2016	Last Year 2/29/2016
<u>DEMAND ACCOUNTS</u>						
Checking & MM & Savings	10%-15%	\$3,830,537.28 22%	\$4,309,251.07 24%	\$4,967,989.27 27%	\$4,677,179.25 29%	\$4,497,474.57 25%
<u>INVESTMENTS</u>						
<u>Invested less than one year</u>						
Certificates of Deposit		\$1,888,000.00	\$2,133,000.00	\$2,133,000.00	\$1,153,000.00	\$2,710,000.00
Municipal Bonds		\$2,432,522.25	\$2,667,468.64	\$2,667,468.64	\$1,858,887.58	\$1,311,570.63
Government Agencies		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total invested less than one year	50%-70%	\$4,320,522.25 25%	\$4,800,468.64 27%	\$4,800,468.64 26%	\$3,011,887.58 19%	\$4,021,570.63 23%
<u>Invested one to three years</u>						
Certificates of Deposit		\$1,915,000.00	\$1,675,000.00	\$1,579,000.00	\$1,579,000.00	\$1,749,000.00
Municipals		\$1,038,850.44	\$1,727,214.75	\$1,727,214.75	\$2,239,851.00	\$2,967,846.55
Government Agencies		\$497,990.00	\$497,990.00	\$497,990.00	\$0.00	\$500,000.00
Total invested one to three years	10%-20%	\$3,451,840.44 20%	\$3,900,204.75 22%	\$3,804,204.75 20%	\$3,818,851.00 23%	\$5,216,846.55 29%
<u>Invested over three years</u>						
Certificates of Deposit		\$1,165,000.00	\$1,405,000.00	\$1,501,000.00	\$1,501,000.00	\$1,499,000.00
Municipal bonds		\$1,713,527.61	\$824,296.39	\$824,296.39	\$824,296.39	\$0.00
Government Agencies *		\$2,670,000.00	\$2,670,000.00	\$2,670,000.00	\$2,445,000.00	\$2,547,569.92
Total invested over three years	10%-20%	\$5,548,527.61 32%	\$4,899,296.39 27%	\$4,995,296.39 27%	\$4,770,296.39 29%	\$4,046,569.92 23%
Total	100%	\$17,151,427.58	\$17,909,220.85	\$18,567,959.05	\$16,278,214.22	\$17,782,461.67

Current month variance			(\$757,793.27)	(\$1,416,531.47)	\$873,213.36	(\$631,034.09)
			-4%	-8%	5%	-4%

Note:

* - Investments have call dates that are in the less than one year range.

City of Cloquet
Investment Portfolio Analysis
Detail of Investments February 28, 2017

Brokerage	Purchase Date	Maturity Date	Time Held	Description	Amount	YTM Rate	Annualized Yield	Market Value
Invested less than one year								
Certificates of Deposit								
Wells Fargo	12/16/2016	3/16/2017	3 months	Merchants Bank IND	\$245,000.00	0.650%	\$1,592.50	\$245,019.36
Morgan Stanley	6/8/2012	6/8/2017	5 yrs	World Financial DE	\$200,000.00	1.850%	\$3,700.00	\$200,634.00
Wells Fargo	12/19/2016	6/14/2017	6 months	Bank of India NY	\$245,000.00	0.800%	\$1,960.00	\$245,138.67
Morgan Stanley	6/22/2012	6/22/2017	5 yrs	St Bank of India NY	\$245,000.00	2.000%	\$4,900.00	\$246,063.30
Wells Fargo	7/24/2014	7/24/2017	3 yrs	American Express Fed Sv	\$245,000.00	1.150%	\$2,817.50	\$245,465.01
UBS Financial	8/31/2015	8/31/2017	2 yrs	Oriental Bank PR	\$50,000.00	1.250%	\$625.00	\$50,130.50
Wells Fargo	12/21/2016	9/20/2017	9 months	Beal Bank	\$245,000.00	0.900%	\$2,205.00	\$245,293.02
UBS Financial	10/19/2012	10/19/2017	5 yrs	Boston Prvt B&T MA	\$100,000.00	1.000%	\$1,000.00	\$100,065.00
Morgan Stanley	11/25/2013	11/24/2017	4 yrs	Comenity Bk UT	\$68,000.00	1.400%	\$952.00	\$68,430.44
Wells Fargo	12/15/2016	12/14/2017	1 yr	Safa National Bank	\$245,000.00	0.900%	\$2,205.00	\$245,187.92
					\$1,888,000.00		\$21,957.00	\$1,891,427.22
Municipals								
Wells Fargo	1/31/2014	3/1/2017	3 yrs	Menomonie WI Txbl	\$340,204.15	0.970%	\$3,299.98	\$330,000.00
Wells Fargo	9/4/2014	4/1/2017	2 1/2 yrs	St Francis MN ISD	\$166,137.00	0.900%	\$1,495.23	\$150,376.50
Wells Fargo	8/19/2015	8/1/2017	2 yrs	State of MN GO	\$221,654.40	0.860%	\$1,906.23	\$220,297.00
Wells Fargo	12/13/2016	8/15/2017	8 months	Columbus OH Txbl	\$503,526.14	0.850%	\$4,279.97	\$501,035.00
UBS Financial	12/1/2010	12/1/2017	7 yrs	Stamford CT	\$512,636.25	2.759%	\$14,143.63	\$506,200.00
Wells Fargo	1/14/2014	2/1/2018	4 yrs	Anoka County MN	\$567,323.75	1.480%	\$8,396.39	\$514,420.00
Wells Fargo	7/26/2012	2/1/2018	6 1/2 yrs	North Branch MN ISD 138	\$121,040.56	1.260%	\$1,525.11	\$103,418.00
					\$2,432,522.25		\$35,046.55	\$2,325,746.50
Invested one to three years								
Certificates of Deposit								
Frandsen Bank	9/5/2016	3/5/2018	1 1/2 yrs	Frandsen Bank	\$245,000.00	0.300%	\$735.00	\$245,000.00
Morgan Stanley	3/12/2014	3/14/2018	4 yrs	GE Capital Ret BK UT	\$210,000.00	1.500%	\$3,150.00	\$210,993.30
Morgan Stanley	6/28/2013	6/28/2018	5 yrs	BMW Bk - UT	\$96,000.00	1.650%	\$1,584.00	\$96,244.80
Morgan Stanley	10/2/2013	10/2/2018	5 yrs	Discover Bk DE	\$145,000.00	2.050%	\$2,972.50	\$146,841.50
Morgan Stanley	10/28/2013	10/29/2018	5 yrs	Bank Baroda NY	\$245,000.00	2.050%	\$5,022.50	\$247,702.35
UBS Financial	4/16/2014	4/16/2019	5 yrs	Wells Fargo	\$240,000.00	1.000%	\$2,400.00	\$240,148.80
Morgan Stanley	4/29/2014	4/29/2019	5 yrs	Barclays Bk DE	\$45,000.00	1.900%	\$855.00	\$45,544.95
Morgan Stanley	8/8/2015	8/5/2019	5 yrs	Capital One NA Mclean VA	\$108,000.00	2.050%	\$2,214.00	\$109,306.80
Morgan Stanley	10/16/2014	10/16/2019	5 yrs	Capital One Bank VA	\$245,000.00	2.150%	\$5,267.50	\$248,640.70
Morgan Stanley	1/28/2015	1/28/2020	5 yrs	Goldman Sachs - UT	\$96,000.00	2.048%	\$1,966.08	\$97,182.72
UBS Financial	2/27/2015	2/27/2020	5 yrs	Private Bank & Tr IL	\$240,000.00	1.750%	\$4,200.00	\$243,580.80
					\$1,915,000.00		\$30,366.58	\$1,931,186.72
Municipals								
Wells Fargo	10/7/2010	8/1/2018	8 yrs	U of M Build America	\$260,748.16	2.700%	\$7,040.20	\$256,920.00
UBS Financial	12/4/2012	11/1/2018	6 yrs	NY City Transition	\$360,038.40	1.280%	\$4,608.49	\$359,463.60
Wells Fargo	12/1/2010	12/21/2018	8 yrs	Weston WS BAB	\$152,058.00	3.550%	\$5,398.06	\$155,497.50
UBS Financial	2/25/2016	1/1/2019	3+ yrs	Industry Calif Pub Facs Autl	\$266,005.88	1.447%	\$3,849.11	\$255,720.00
					\$1,038,850.44		\$20,895.86	\$1,027,601.10
Government Agencies								
Wells Fargo	12/19/2016	12/19/2019	3 yrs	FFCB	\$497,990.00	1.638%	\$8,157.08	\$499,480.50
Invested over three years								
Certificates of Deposit								
UBS Financial	4/13/2015	4/13/2020	5 yrs	HSBC Bk VA	\$240,000.00	1.125%	\$2,700.00	\$240,259.20
Morgan Stanley	5/7/2015	5/7/2020	5 yrs	Amex Centurion UT	\$185,000.00	1.950%	\$3,607.50	\$186,877.75
Morgan Stanley	9/2/2015	9/2/2020	5 yrs	Capital One MN Mclean VA	\$100,000.00	2.200%	\$2,200.00	\$100,170.00
Morgan Stanley	10/14/2016	10/14/2020	5 yrs	First Bank PR Santurce	\$150,000.00	1.450%	\$2,175.00	\$148,614.00
UBS Financial	9/16/2016	9/16/2021	5 yrs	JPMorgan Chase Bk OH	\$245,000.00	1.500%	\$3,675.00	\$239,673.70
UBS Financial	9/23/2016	9/23/2021	5 yrs	Happy State Bank TX	\$245,000.00	1.500%	\$3,675.00	\$239,769.25
					\$1,165,000.00		\$18,032.50	\$1,155,363.90
Municipals								
UBS Financial	8/1/2016	7/1/2021	5 yrs	Florida St Rev Ser	\$315,572.50	1.583%	\$4,995.51	\$306,165.00
Wells Fargo	2/21/2017	10/1/2021	4 yrs	Royal Oak MI TXBL	\$510,100.00	2.150%	\$10,967.15	\$506,420.00
Wells Fargo	2/23/2017	8/1/2022	5 yrs	Wyandotte Cnty KS	\$129,447.50	2.300%	\$2,977.29	\$129,258.75
UBS Financial	2/6/2017	12/1/2023	6 yrs	Cook Cnty Cmnty College	\$249,683.72	2.724%	\$6,801.38	\$245,761.95
UBS Financial	10/27/2016	7/1/2025	9 yrs	Selma Ala Rfdg	\$508,723.89	2.400%	\$12,209.37	\$479,250.00
					\$1,713,527.61		\$37,950.71	\$1,666,855.70
Government Agencies								
UBS Financial	12/30/2016	12/30/2021	5 yrs	FHLB	\$225,000.00	2.000%	\$4,500.00	\$225,006.75
Morgan Stanley	11/22/2016	11/22/2023	7 yrs	FHLB	\$160,000.00	1.375%	\$2,200.00	\$157,641.60
Morgan Stanley	3/28/2016	3/28/2024	8 yrs	FNMA	\$640,000.00	1.250%	\$8,000.00	\$639,251.20
Morgan Stanley	6/14/2016	6/14/2024	8 yrs	FHLMC	\$500,000.00	1.500%	\$7,500.00	\$493,395.00
Morgan Stanley	9/30/2016	9/30/2024	8 yrs	FHLMC	\$270,000.00	1.250%	\$3,375.00	\$266,028.30
Morgan Stanley	7/27/2016	7/27/2026	10 yrs	FHLMC	\$500,000.00	1.500%	\$7,500.00	\$480,430.00
Morgan Stanley	8/17/2016	8/17/2026	10 yrs	FHLMC	\$375,000.00	1.500%	\$5,625.00	\$361,252.50
					\$2,670,000.00		\$38,700.00	\$2,623,005.35
Totals					\$13,320,890.30		\$202,949.20	\$13,120,666.99
							1.52%	

Note: Market value fluctuates based on current rates being offered. No principal is at risk if securities are held to maturity.

Filename: Monthly Report - Investment Detail

City of Cloquet
Interest Earnings Analysis
Month Ending February
2017

Type	%	Invested Balance	Interest	Rate of Return
Money Markets	16%	\$2,508,268.41	\$920.01	0.48%
CD's*	33%	\$5,011,750.00	\$5,450.36	1.42%
Municipals*	30%	\$4,674,248.03	\$6,190.88	1.73%
Government agencies*	21%	\$3,167,990.00	\$3,596.43	1.48%
Total Investment Return*	84%	\$12,853,988.03	\$15,237.67	1.55%
Total Return	100%	\$15,362,256.44	\$16,157.68	1.37%

Earnings Comparison	Budget	YTD Budget	YTD Actual
2017 Interest Earnings	\$ 327,000.00	\$ 54,500.00	\$34,748.48
2016 Interest Earnings	\$ 336,000.00	\$ 56,000.00	\$33,089.45
2015 Interest Earnings	\$ 282,800.00	\$ 47,133.33	\$33,715.53

Rate Comparisons	Current	Last Month	Last Year	Two Years
	February 2017	January 2017	February 2016	February 2015
Average Total Return	1.37%	1.41%	1.19%	1.33%
Average Investment Return*	1.55%	1.54%	1.29%	1.66%

Filename: Monthly Report - Interest Earnings Analysis 2017

Monthly report of March 2017

City of Cloquet

Type	Permits		
	Number Issued	Value	Amount
ADMIN COMMERCIAL/INDUSTRIAL	2	697 500.00	4 582.00
ADMINISTRATIVE PERMIT	5	48 674.00	881.84
BUILDING PERMIT ADDITION OR REMODEL	1	136 186.00	1 341.44
MECHANICAL PERMIT	6	0.00	320.00
PLUMBING	5	0.00	165.00
REROOF OR RESIDE	4	0.00	504.00
ZONING - FENCE PERMIT	1	0.00	25.00
Total	24	882 360.00	7 819.28

Monthly report of March 2016

City of Cloquet

Type	Permits		
	Number Issued	Value	Amount
ADMIN COMMERCIAL/INDUSTRIAL	1	35 000.00	509.75
ADMINISTRATIVE PERMIT	13	243 269.00	3 153.46
BUILDING NEW RESIDENTIAL	2	253 500.00	3 124.69
BUILDING PERMIT NEW GARAGE	3	78 800.00	1 291.65
MECHANICAL PERMIT	8	0.00	355.00
PLUMBING	3	0.00	145.00
REROOF OR RESIDE	5	0.00	505.00
SIGN	2	0.00	121.00
Total	37	610 569.00	9 205.55