

# City Administrator's Update

WEEK ENDING DECEMBER 7, 2018



## **Upcoming Events:**

December 11, 7:00 pm Planning Commission CANCELLED

December 18, 5:30 pm Council Work Session City Hall

December 18, 7:00 pm City Council Meeting City Hall

December 19, 6:00 pm CAFD Board Meeting District Office

December 24 & 25 CHRISTMAS City Hall Closed

January 1 NEW YEAR'S DAY City Hall Closed

January 2, 5:30 pm Council Work Session City Hall

January 2, 7:00 pm City Council Meeting City Hall

Aaron Reeves, City Administrator 1307 Cloquet Avenue Cloquet, MN 55720 (218)879-3347 areeves@cloquetmn.gov

## Administration/Finance

At Tuesday's meeting, the Council adopted the 2019 budget levy with a 1.5% levy decrease. This will be the first decrease in the levy since 2003. The City will close on the MCCU building in December with the plan to start renovations as soon as we are able to get into the facility. It's anticipated the MCCU will be out by February, but we may be able to get into the basement area earlier to start the renovation work.

The City has begun negotiations with the Minnesota Wilderness on a new contract to keep them playing in Cloquet. The City has approved the transfer of the Public Safety Building to the CAFD. The CAFD will renovate and use the entire building for their operations while they continue to seek legislative approval to build a new facility.

The new City Council will take office at the January 2<sup>nd</sup> City Council meeting. Congratulations and thank you to those that ran in the election. It takes a lot of courage to run for office and I appreciate everyone that puts themselves out there to serve their City.

## **Human Resources**

Staff evaluations are starting to trickle in. If you have not had your evaluation yet, remind your supervisor they are due on December 15<sup>th</sup>.

## **Public Works/Parks**

The Park crew has been taking advantage of the colder weather conditions to flood the skating rinks in preparation for the skating season. Warming houses are scheduled to be open this weekend at the Pinehurst, Sunnyside and Athletic rinks. The Dunlap Island warming house and skating ribbon is scheduled to open next Friday, December 14<sup>th</sup>.

## **Economic Development**

EDA held their last meeting for 2018 and acknowledged outgoing EDA Commissioner Bjerkness for his 15 years and Commissioner Peterson for her 11 years of leadership and contributions to the EDA and community. The EDA also acknowledged the retirement of Carlton County EDA Director Connie Christenson and her ex-officio service contributions and efforts within the County over the past 5.5 years. Other business for the EDA included a recommendation to Council to renew participation in the MN Cities Participation program for 2019, which offers down payment and closing cost loans for first time home buyers and well as the start-up first time homebuyer loans.

Staff prepared a letter of support for Nancy Norr, MnPower Director of Economic Development, as she applies for the MN DEED Commissioner Position (see attached).

Staff received unexpected news of the December 22<sup>nd</sup> closing of Cloquet's Goodwill retail store. Staff communicated with the director by phone and email explaining that the Cloquet Goodwill Store is heavily used by residents of Cloquet and surrounding communities, all of which have significantly lower median incomes than the Duluth area market. With Cloquet being approximately 20 miles from Duluth, the City does not believe that Goodwill will maintain donations or shoppers into the Duluth market from our area due to location, income and transportation sensitivities. The 11 Cloquet employees may viably shift to the Duluth location. This decision made by Goodwill's Board is a significant blow to our downtown and the City hopes they understand the impact on our community. (see attached Press Release).

## **Planning and Zoning**

At this week's Council meeting, the City Council approved Zoning Ordinance modifications that include:

- Highway 33 Design Standards, allowing flexibility in the exterior appearance of buildings while still requiring a durable material
- Removing the requirement of irrigation systems in all areas
- Eliminating the need for off-street parking in the Historic (West End) Commercial District for existing buildings to make it consistent with the downtown area.

Staff also had discussion on future property options with a Hwy 33 landowner that has numerous billboards.

## Dave Hallback, Mayor

## **City Council Members:**

Jeff Rock, Ward 1
David Bjerkness, Ward 2
Roger Maki, Ward 3
Kerry Kolodge, Ward 4
Steve Langley, Ward 5
Barb Wyman, At Large

## **Building & Housing Inspections**

Construction continues to move along for the new Members Cooperative Credit Union and Aldi's. Foundation walls will be poured on Friday at White Pine Apartments. Staff has been investigating a neighborhood nuisance housing complaint along Doddridge Avenue.

## Library

The Cloquet Public Library is having a dedication ceremony of a Family Reading Bench in memory of Lucy and Jemima on Thursday, December 20<sup>th</sup> at 9:00 a.m. at the library. Coffee/Cider and cookies will follow the dedication and a time to visit with family and friends.

The Library recently held an Amnesty Week and cleared \$443.44 worth of fines, took in 179.5 pounds of food donations and \$25.00 for the Food Shelf. We had about 120 people come through last Friday for our Home for the Holidays celebration with The Works out of Minneapolis. Coming up Tuesday, Dec. 11<sup>th</sup> at 10:30, Zach Scot Johnson will perform a Holiday Music Program. He has opened for Kevin Costner and Roseanne Cash and has two albums, "Sad Songs" and "Sadder Songs" and will be coming out with a new album called "Sad Christmas Songs".

The staff at the Cloquet Library wishes everyone Happy Holidays!



## **Other Information Attached:**

- \* September 2018 Financial Report
  - \* November 2018 Permit Report
    - \*Goodwill Press Release
    - \* Letter of Support, Norr

# Visit Our Website at: www.ci.cloquet.mn.us

## **ADMINISTRATIVE OFFICES**

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November 28, 2018

Dear Aaron Reeves, City Administrator:

Enclosed is the monthly financial report and cash and investment analysis for October 2018.

## **Cash and Investments**

Cash balances are 23% below October 2017, mostly due to the City Sales Tax Bond issued in May 2017 being spent on projects. A narrative and several spreadsheets discussing this month's cash and investment activities, and balances are attached.

## **Budgets**

<u>Revenues/Transfers in</u> – Most revenues are in line with budget except rental inspector charges have not started since a rental inspector has not been hired to date.

<u>Expenditures/Expenses</u> – Selected department and fund expenditures/expenses are analyzed on the following worksheets.

## Major Revenues and Expenditures/Expenses

## Revenues:

State \$80,000 for City Sales Tax, \$184,200 Police Aid, and \$434,300 for the Cloquet Ave project grant. Mediacom \$25,300 for the quarterly franchise fee.

## Expenditures/Expenses:

Ulland Brothers \$1,089,100 for the Dunlap/Broadway project and Cloquet Avenue project. George Bougalis & Sons \$419,700 for the Arch Street project. Magney Construction \$587,650 for the water treatment plant. Northland Constructors \$42,500 street mill and overlay. S E H \$75,500 for engineering for PCCP leak and water treatment plant. ISD #94 \$18,000 for the quarterly community education contract. Flagship Recreation/Sawtooth Holdings \$16,400 for benches and garbage cans for the Cloquet Ave project.

If you have questions, please feel free to let me know.

Respectfully,

Nancy M. Klassen, CPA, CPFO

Finance Director

City of Cloquet
Select Departmental and Funds Expenditure/Expense Budget Report for October
2018

Fund	2018 Budget	YTD Expend/Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	Over (Under) %	
General						
Administration	209,575	180,813	151,330	(29,483)	-16%	1
Human Resources	93,800	78,200	73,890	(4,310)	-6%	10
Finance	208,400	173,733	150,693	(23,040)	-13%	2
Law	110,000	91,667	97,131	5,465	6%	£ .
Building & Planning	294,550	246,458	191,324	(55,134)	-22%	3
Police	2,788,900	2,338,250	2,462,134	123,884	5%	
Hwy, Streets & Rwy	1,004,100	850,584	871,819	21,235	2%	
Community Development	170,300	141,917	136,855	(5,062)	-4%	
Library	591,850	493,375	506,073	12,698	3%	
Park	572,725	453,938	544,387	90,449	20%	4
Water - LSWL	4,099,100	3,584,834	2,083,260	(1,501,574)	-42%	5
Water - In Town	7,226,200	5,636,292	2,404,652	(3,231,640)	-57%	6
Sewer	1,803,350	1,236,625	1,250,097	13,472	1%	
Storm Water	342,050	180,542	155,821	(24,721)	-14%	7
Cable TV	164,925	137,771	119,700	(18,071)	-13%	8

Note: Does not include transfers.

## Explanation of (over) budget \$10,000 & 10%.

- 1 Health insurance opt out for a few months and Admin laserfiche project under budget YTD.
- 2 Computer software not purchased to date.
- 3 No rental inspector hired or contracted yet.
- 4 Ice arena assessment, woodchips, and arena building insurance.
- 5 Electrical upgrade delayed for future years.
- 6 Water filter plant construction payments just started in September.
- 7 Maintenance supplies and ditching below budget.
- 8 Part time staffing below budgeted hours and equipment not purchased to date.

Filename: Expenditure-expense budget report

# City of Cloquet Select Departmental and Funds Payroll Expenditure/Expense Budget Report as of October 2018 Payroll Overtime

Fund	2016 Total	2017 Total	2018 Budget	YTD Expend/ Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	(Over) Under %	
General Police	39,353	44,975	45,000	37,500	28,330	(9,170)	-24%	-
Holiday Regular Reimbursed	65,994 8,550	77,729 12,706	50,000 5,000	41,667 4,167	90,114 12,977	48,447 8,810	116% 211%	1 2
Hwy & St	28,205	31,216	25,000	20,833	24,931	4,097	20%	4
Park	10,381	15,076	5,000	4,167	10,810	6,643	159%	4
Water - LSW	22,664	30,906	35,500	29,583	37,461	7,877	27%	3
Water In Town	19,466	21,280	16,000	13,333	25,957	12,624	95%	4
Sewer	7,410	8,972	10,500	8,750	10,359	1,609	18%	4
Storm Water	6,197	5,006	5,000	4,167	5,246	1,080	26%	4

## **Explanation of (over) budget**

- 1 Increased detective work. The two detectives have combined 640 OT hours for \$33,124. The department hired two officers in June and one officer was off patrol due to FMLA.
- 2 State grant OT, City revenues also increased.
- 3 Employee out on FMLA at the LSW pumphouse during beginning of year.
- 4 Water leaks and late winter 2017/2018 snowplowing.

Filename: Expenditure-expense budget report

## City of Cloquet Cash and Investments Management Summary October 31, 2018

## **Analysis of Portfolio**

Attached is a "Cash and Investment Analysis" which shows the type of accounts and values that make up the City's cash and investment portfolio.

## **Current Economics**

The economy is still on the slow but steady pace. The State's budget and economic outlook has improved since the February forecast. The State's net general fund receipts during July through October 2018 are 5% or \$322 million more than the February forecast. The next full forecast is expected to be released early December. The February forecast for 2018-2019 biennium has a projected surplus of \$348 million and the 2020-21 biennium has a modest structural balance forecasted. The near-term US outlook is steady but trade tensions are escalating. Unemployment is at 3.7% for October.

The City's certified 2019 LGA is \$2,485,000 approximately \$7,000 more than 2018 and the City increased its levy by 2.26% for 2018 and the 2019 final is -1.5%. The City changed health insurance providers and will save a significant amount in 2018. The 2019 health insurance rates are 3.06% more than 2018.

## **Current Activity**

During the month CDs for \$390,000 matured in October. Proceeds are sitting in the money market which is earning almost as much as the average CD rate the City currently has. The money market accounts are accumulating a large amount of cash for the MCCU building purchase and remodeling. The City also has large capital projects this summer/fall. Attached is an "Investment Portfolio Analysis" with the detail of investments.

## Variance Analysis

Cash and investments are 23% below October 2017. The decrease is mostly due to the spending of the City Sales Tax Bond issued in May 2017.

The federal benchmark interest rate was raised for the third time in 2018 during the September meeting to 2% to 2.25%. The Fed announced there is likely going to be one more increase in 2018. Attached is an "Interest Earnings Analysis" which details the average balances invested, rate of return, and prior year rates.

The budgeted interest earnings are \$326,000 for 2018. The City's investment annualized yield is approximately \$189,000 or 1.83% plus another \$135,200 in money market interest for 2018. Interest receipts were \$309,000 for 2017.

## City of Cloquet Cash Balances October 2018

Fund #	Fund	Amount
101	General	3,154,805.97
201	LDO Loan (EDA)	522,791.23
202	Federal CDBG Loan (EDA)	822,025.24
203	Economic Development Loan (City)	151,951.08
206	Revolving SCGP (EDA)	51,170.12
207	Community Development Operating (City)	(73,426.32)
211	Library	372.38
220	TIF - Daqota/Woodward	6,537.18
221	TIF - 14th Street Apartments	6,449.88
222	TIF - Oak Street Apartments	44,827.12
224	Building Facilities Planning	1,856,087.75
225	Permanent Improvement	(124,531.13)
226	Park	(47,931.22)
226	Park - Restricted - In Lieu	38,724.41
228	Senior Center	(11,595.42)
231	Public Works Reserve	176,707.47
260	Landfill Host Fee - 25%	95,782.15
260	Landfill Host Fee - 75%	356,274.72
368	Business Park Bonds	983,253.49
370	Swimming Pond Bonds	81,208.07
372	City Sales Tax Bonds	(2,838.63)
403	Capital Projects - Revolving	(931,924.84)
405	City Sales Tax Capital Projects	4,960,920.15
600	Water - Lake Superior Waterline	1,514,626.81
600	Water - Lake Superior Waterline Construction	429,990.33
601	Water	2,402,188.87
602	Sewer	857,388.61
605	Storm Water	238,433.64
614	Cable TV	149,235.46
701	Employee severance	463,328.01
905	Cloquet Area Fire District	291,516.94
	Total	18,464,349.52

## City of Cloquet Cash and Investment Analysis October 31, 2018

	Tentative	Current	0/00/0040	0/04/0040	7/24/2049	Last Year
DEMAND ACCOUNTS	Goals	10/31/2018	9/30/2018	8/31/2018	7/31/2018	10/31/2017
Checking & MM & Savings		\$8,122,392.08	\$9,568,353.22	\$9,410,393.10	\$10,397,890.11	\$8,241,436.04
	10%-15%	44%	47%	43%	44%	34%
<u>INVESTMENTS</u>	-					
Invested less than one year						
Certificates of Deposit		\$1,133,000.00	\$1,278,000.00	\$2,885,000.00	\$3,130,000.00	\$4,929,000.00
Municipal Bonds		\$778,102.28	\$778,102.28	\$778,102.28	\$1,038,850.44	\$1,461,748.72
Government Agencies		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total invested less than one year	50%-70%	\$1,911,102.28 10%	\$2,056,102.28 10%	\$3,663,102.28 17%	\$4,168,850.44 18%	\$6,390,748.72 27%
	50 /0-7 0 /0	1078	1078	17 70	1070	21 70
Invested one to three years						
Certificates of Deposit		\$1,891,000.00	\$1,896,000.00	\$1,759,000.00	\$1,759,000.00	\$1,169,000.00
Municipal Bonds		\$825,672.50	\$315,572.50	\$315,572.50	\$315,572.50	\$778,102.28
Government Agencies*		\$1,508,232.59	\$1,508,232.59	\$1,508,232.59	\$1,508,232.59	\$1,508,232.59
Total invested one to three years	10%-20%	\$4,224,905.09 23%	\$3,719,805.09 18%	\$3,582,805.09 16%	\$3,582,805.09 15%	\$3,455,334.87 14%
	10 %-20 %	25 /6	1078	1078	1370	1470
Invested over three years			1 1			
Certificates of Deposit		\$375,000.00	\$615,000.00	\$1,105,000.00	\$1,105,000.00	\$1,175,000.00
Municipal Bonds		\$1,385,950.07	\$1,896,050.07	\$1,896,050.07	\$1,896,050.07	\$2,211,622.57
Government Agencies *		\$2,445,000.00	\$2,445,000.00	\$2,445,000.00	\$2,445,000.00	\$2,445,000.00
Total invested over three years	10%-20%	\$4,205,950.07 23%	\$4,956,050.07 24%	\$5,446,050.07 25%	\$5,446,050.07 23%	\$5,831,622.57 24%
Total	100%	\$18,464,349.52	\$20,300,310.66	\$22,102,350.54	\$23,595,595.71	\$23,919,142.20

Current month variance

(\$1,835,961.14) (\$3,638,001.02) (\$5,131,246.19) (\$5,454,792.68) -9% -16% -22% -23%

#### Note:

The over one and three year period exceeds the goals but several investments are priced to call and will not be held over one year.

<sup>\* -</sup> Most of these investments have call dates less than one year.

## City of Cloquet Investment Portfolio Analysis Detail of Investments October 31, 2018

	Purchase	Maturity	Time			YTM	Annualized	Market
Brokerage	Date	Date	Held	Description	Amount	Rate	Yield	Value
Invested less the								
Certificates of D UBS Financial	12/20/2017	4/20/2010	18 months	Bank of Ozards AR	\$245,000.00	1.700%	\$4,165.00	\$241,969.35
Morgan Stanley	4/29/2014			Barclays Bk DE	\$45,000.00	1.900%	\$855.00	\$44,923.05
UBS Financial	11/30/2017			Univest Natl B&T PA	\$245,000.00	1.650%	\$4,042.50	\$243,985.70
Morgan Stanley	8/8/2015	8/5/2019		Capital One NA Mclean VA	\$108,000.00	2.050%	\$2,214.00	\$107,623.08
Frandsen Bank	3/5/2018	9/5/2019		Frandsen Bank	\$245,000.00	0.300%	\$735.00	\$245,000.00
Morgan Stanley	10/16/2014			Capital One Bank VA	\$245,000.00	2.150%	\$5,267.50	\$243,846.05
morgan ctamey	10/10/2011		o j.c	ouplier one ballit in	\$1,133,000.00		\$17,279.00	\$1,127,347.23
Municipals					* 1,123,221		• • • •	
UBS Financial	12/4/2012	11/1/2018	6 vrs	NY City Transition	\$360,038.40	1.280%	\$4,608.49	\$360,000.00
Wells Fargo		12/21/2018		Weston WS BAB	\$152,058.00	3.550%	\$5,398.06	\$150,093.00
UBS Financial	2/25/2016	1/1/2019		Industry Calif Pub Facs Auth	\$266,005.88	1.447%	\$3,849.11	\$250,075.00
			, , ,	,	\$778,102.28		\$13,855.66	\$760,168.00
Invested one to	three years							
Certificates of D								
Morgan Stanley	1/28/2015	1/28/2020	5 yrs	Goldman Sachs - UT	\$96,000.00	2.048%	\$1,966.08	\$95,155.20
UBS Financial	2/27/2015	2/27/2020	5 yrs	Private Bank & Tr IL	\$240,000.00	1.750%	\$4,200.00	\$237,916.80
Morgan Stanley	5/7/2015	5/7/2020	5 yrs	Amex Centurion UT	\$185,000.00	1.950%	\$3,607.50	\$182,367.45
Morgan Stanley	12/5/2017	6/5/2020	2 1/2 yrs	American Exp UT	\$145,000.00	2.000%	\$2,900.00	\$142,843.85
Morgan Stanley	9/2/2015	9/2/2020	5 yrs	Capital One MN Mclean VA	\$100,000.00	2.200%	\$2,200.00	\$97,819.00
Morgan Stanley	10/14/2016	10/14/2020	5 yrs	First Bank PR Santurce	\$150,000.00	1.450%	\$2,175.00	\$145,530.00
Morgan Stanley	6/28/2017	6/28/2021		Sallie Mae BK UT	\$245,000.00	2.150%	\$5,267.50	\$238,862.75
UBS Financial	9/16/2016			JPMorgan Chase Bk OH	\$245,000.00	1.500%	\$3,675.00	\$233,560.95
UBS Financial	9/23/2016	9/23/2021		Happy State Bank TX	\$245,000.00	1.500%	\$3,675.00	\$233,546.25
<b>UBS</b> Financial	10/27/2017			Third Fed S&L Ass	\$240,000.00	2.050%	\$4,920.00	\$232,269.60
					\$1,891,000.00		\$34,586.08	\$1,839,871.85
Municipals								
UBS Financial	8/1/2016	7/1/2021	5 yrs	Florida St Rev Ser	\$315,572.50	1.583%	\$4,995.51	\$296,088.00
Wells Fargo	2/21/2017	10/1/2021		Royal Oak MI TXBL	\$510,100.00	2.150%	\$10,967.15	\$489,035.00
			•		\$825,672.50		\$15,962.66	\$785,123.00
Government Age	encies							
Wells Fargo	9/1/2017	12/9/2019	2+ yrs	FFCB	\$504,415.78	1.411%	\$7,117.31	\$494,103.50
Wells Fargo	12/19/2016	12/19/2019	3 yrs	FFCB	\$497,990.00	1.638%	\$8,157.08	\$493,131.00
Wells Fargo	9/1/2017	9/11/2020	3 yrs	FHLB	\$505,826.81	1.490%	\$7,536.82	\$488,073.00
					\$1,508,232.59		\$22,811.20	\$1,475,307.50
Invested over th	ree years							
Certificates of D	eposit							
Morgan Stanley	6/14/2017	6/14/2022		Comenity Bank Jumbo	\$200,000.00	2.400%	\$4,800.00	\$191,055.12
<b>UBS Financial</b>	11/17/2017	11/17/2022	5 yrs	KS State Bank	\$175,000.00	2.200%	\$3,850.00	\$167,291.25
					\$375,000.00		\$8,650.00	\$358,346.37
Municipals								
UBS Financial	7/17/2017	5/1/2022		Clintondale Mich Schools	\$258,532.69	2.250%	\$5,816.99	\$246,627.50
Wells Fargo	2/23/2017	8/1/2022		Wyandotte Cnty KS	\$129,447.50	2.300%	\$2,977.29	\$121,581.25
UBS Financial	4/17/2017	8/1/2023		Victor Valley Cal CC	\$239,562.27	2.305%	\$5,521.91	\$228,324.00
UBS Financial	2/6/2017	12/1/2023		Cook Cnty Cmnty College	\$249,683.72	2.724%	\$6,801.38	\$240,305.80
UBS Financial	10/27/2016	7/1/2025	9 yrs	Selma Ala Rfdg	\$508,723.89	2.400%	\$12,209.37	\$459,490.00
					\$1,385,950.07		\$33,326.95	\$1,296,328.55
Government Age		44/00/0000	7	TIII D. Clanned	#460 000 00	1 2750/	¢0 000 00	\$150 GOG OO
Morgan Stanley	11/22/2016			FHLB - Stepped	\$160,000.00	1.375%	\$2,200.00	\$152,636.80
Morgan Stanley	3/28/2016			FNMA - Stepped	\$640,000.00	2.000%	\$12,800.00	\$629,228.80
Morgan Stanley	6/14/2016			FHLMC - Stepped	\$500,000.00	1.500%	\$7,500.00	\$489,215.00
Morgan Stanley	9/30/2016	9/30/2024		FHLMC - Stepped	\$270,000.00	1.750%	\$4,725.00	\$253,932.30
Morgan Stanley	7/27/2016	7/27/2026		FHLMC - Stepped	\$500,000.00	1.750%	\$8,750.00	\$467,995.00
Morgan Stanley	8/17/2016	8/17/2026	10 yrs	FHLMC - Stepped	\$375,000.00	1.750%	\$6,562.50	\$354,765.00
					\$2,445,000.00		\$42,537.50	\$2,347,772.90
Totals					\$10,341,957.44		\$189,009.05	\$9,990,265.40
				I also of the state of the stat	at rials if accurition	-  4-	1.83%	

Note: Market value fluctuates based on current rates being offered. No principal is at risk if securities are held to maturity. Filename: Monthly Report - Investment Detail

## City of Cloquet Interest Earnings Analysis Month Ending October 2018

Туре	%	Invested Balance	Interest	Rate of Return
Money Markets	9%	\$1,532,929.97	\$2,684.79	2.06%
Money Market - bond fund	29%	\$4,907,164.58	\$8,585.23	2.06%
CD's*	21%	\$3,624,967.74	\$5,560.37	1.81%
Municipals*	18%	\$2,989,724.85	\$5,318.03	2.09%
Government agencies*	23%	\$3,953,232.59	\$4,843.81	1.44%
Total Investment Return*	62%	\$10,567,925.18	\$15,722.21	1.75%
Total Return	100%	\$17,008,019.73	\$26,992.23	1.87%

Earnings Comparison	Budget	Y	TD Budget	YTD Actual		
2018 Interest Earnings	\$ 326,000	\$	271,667	\$	278,812	
2017 Interest Earnings	\$ 327,000	\$	272,500	\$	219,187	
2016 Interest Earnings	\$ 336,000	\$	280,000	\$	161,277	

	Current	<b>Last Month</b>	Last Year	Two Years
Rate Comparisons	October 2018	September 2018	October 2017	October 2016
Average Total Return	1.87%	1.79%	1.44%	
Average Investment Return*	1.75%	1.74%	1.70%	1.56%

Filename: Monthly Report - Interest Earnings Analysis 2018

## City of Cloquet Permits Issued & Fees Report - Detail by Address

## Issued Date From: 11/1/2018 To: 11/30/2018

Permit Type: All Property Type: All Construction Type: All Include YTD: Yes Status: Not Voided

Permit#	Date Issued	Site Address	Permit Count		Valuation	Revenue	Plan Check	State Surcharge	Park SAC Fees Units	SAC Fees	WAC Fees	Total Fees
Permit Typ	pe: BUIL	DING										
	rmit Kind: 11/30/2018	COMMERCIAL ADDITIO 2201 AVE B	N	0				869.29				869.29
2018-00567	11/06/2018	COMMERCIAL ALTERAT 17 8TH ST 709 HIGHWAY 33 S	TION/REM	0 0	7,350.00 450,000.00	153.25 2,853.75	1,854.94	3.67 225.00				156.92 4,933.69
Pe	rmit Kind:	COMMERCIAL DEMO										
Pe	rmit Kind:	COMMERCIAL ROOF										
		COMMERCIAL SIGN 922 HIGHWAY 33 S		0		56.00						56.00
	rmit Kind: 11/28/2018	COMMERCIAL WINDOW 109 AVE D	/S	0	600.00	26.55		0.30				26.85
Pe	rmit Kind:	PUBLIC NEW CONSTRUC	CTION									
		SINGLE FAMILY ALTERA 302 NORTH RD	ATION/RE	EMODEL 0	5,500.00	125.25		2.75				128.00
	rmit Kind: 11/19/2018	SINGLE FAMILY DECK 320 AVE A		0	3,500.00	97.25		1.75				99.00
Pe	rmit Kind:	SINGLE FAMILY GARAG	E									
		SINGLE FAMILY GRADING UNKNOWN	NG	0		41.00						41.00
		SINGLE FAMILY NEW CO	ONSTRUC	CTION 0	323,000.00	2,142.55	1,392.66	161.50				3,696.71
		SINGLE FAMILY REPAIR 125 13TH ST	L .	0	4,301.00	111.25		2.15				113.40
Pe	rmit Kind:	SINGLE FAMILY ROOF										

Permit#	Date Issued	Site Address	Permit Count	Dwell Units	Valuation	Revenue	Plan Check	State Surcharge	Park SAC Fees Units	SAC Fees	WAC Fees	Total Fees
Permit Typ	e: BUII	LDING										
Per	mit Kind:	SINGLE FAMILY ROOF										
		415 8TH ST		0		100.00		1.00				101.00
2018-00564		504 LINDA LN		0		100.00		1.00				101.00
2018-00565	11/05/2018	505 LINDA LN		0		100.00		1.00				101.00
2018-00578	11/29/2018	2430 SELMSER AVE		0		100.00		1.00				101.00
Per	mit Kind:	SINGLE FAMILY SIDING	;									
Per	mit Kind:	SINGLE FAMILY WINDO	ws									
2018-00577	11/26/2018	919 10TH ST		0	2,800.00	83.25		1.40				84.65
Permit Tv	ne BIII.D	OING - Totals		·								
1 ci mic 1y	pc. BCIED	Peri	iod 15	5 0	797,051.00	6,090.10	3,247.60	1,271.81				10,609.51
			TD 48		1,393,851.00	13,334.30	5,352.20	2,637.46				21,323.96
					449-90-							***************************************
Permit Typ	e: MEC	CHANICAL										
		COMMERCIALALTERA	TION/REI	MODEL								
		SINGLE FAMILY ALTER										
Per	rmit Kind:	SINGLE FAMILY NEW C	ONSTRUC	CTION								
		SINGLE FAMILY REPAIR	₹									
		2117 DODDRIDGE AVE		0		40.00		1.00				41.00
		517 NORTH RD		0		55.00		1.00				56.00
2018-00571	11/13/2018	1304 SLATE ST		0		55.00		1.00				56.00
Permit Ty	pe: MECH	IANICAL - Totals		. — –								
		Per	iod 3	3 0		150.00		3.00				153.00
		$\mathbf{Y}^{r}$	TD 15	5 0		645.00		15.00				660.00
Permit Typ	e: PLU	MBING										
Per	rmit Kind:	COMMERCIAL ALTERA	TION/REI	MODEL								
D.	rmit Kind.	COMMERCIAL NEW CO	NSTRIIC	LION								
		0 UNKNOWN	NSIRUC.	0		255.00		1.00				256.00
12/3/2018												Page 2 of 3

Permit#	Date Issued	Site Address	Permit Coun	Dwell t Units	Valuation	Revenue	Plan Check	State Surcharge	Park SAC Fees Units	SAC Fees	WAC Fees	Total Fees
Permit Ty	pe: PLU	MBING										
P	ermit Kind:	DUPLEX REPAIR										
P	ermit Kind:	SINGLE FAMILY A	LTERATION/R	EMODEL								
P	ermit Kind:	SINGLE FAMILY	NEW CONSTRU	CTION								
P	ermit Kind:	SINGLE FAMILY I	REPAIR									
Permit T	Vpe: PLUM	IBING - Totals								····	·····	
	<b>71</b>		Period	1 0		255.00		1.00				256.00
			YTD	9 0	**************************************	585.00		9.00				594.00
	ermit Kind:	NING SINGLE FAMILY A SINGLE FAMILY I		RUCTURI	E							
Permit 7	Tyne: ZONI	NG - Totals		······································								
T CI III I	type. Zorvi	Totals		0								
			YTD	3 0		25.00				····		75.00
Don out T		A Manings	Period 1	9 0	\$797,051.00	6,495.10	3,247.60	1,275.81				11,018.51
Report T	otai			5 0	\$1,393,851.00	14,589.30	5,352.20	2,661.46				22,652.96

## FOR IMMEDIATE RELEASE 12/06/18

## **Goodwill Industries to Consolidate Operations at Cloquet Location**

**Cloquet, MN-** In an effort to improve its efficiency, Goodwill Industries Vocational Enterprises will consolidate operations at its retail store and donation center in Cloquet, MN. The store, which is located at 1102 Cloquet Avenue, will be closed effective Saturday December 22<sup>nd</sup>, 2018.

President and CEO, Marcy Vogt stated, "Our Board of Directors has concluded that this consolidation is a necessary step in becoming a more efficient organization."

All current employees of the Cloquet store will be offered employment at other Goodwill locations in the area, including stores in Hermantown, Kenwood, and Duluth. Approximately 11 people will be impacted by the store closure and Goodwill is working diligently to identify how to support everyone's transition needs. No layoffs will occur.

"Our top priority is the people we employ and serve and we will make every effort to ensure as easy a transition as possible. We will continue to fulfill our mission of providing employment and employment services to people with disabilities or other barriers, while taking the necessary steps to make our organization stronger" said Vogt.

Moving forward, donations of household items from the Cloquet community will happily be accepted at any other Goodwill Industries location in the area, including:

## Duluth

700 Garfield Avenue Duluth, MN 55806 (218) 722-3050

### Hermantown

4883 Miller Trunk Highway Hermantown, MN 55811 (218) 721-0001

#### Kenwood

1352 W. Arrowhead Road Duluth, MN 55811 (218) 522-4461

## Superior

2911 Tower Avenue Superior, WI 54880 (715) 392-1726

"We would like to thank the local community for their support of the Cloquet store over the past 30 plus years, and invite you to shop and donate at any of our other 14 retail stores and donation centers in the Northland. Although there are no immediate plans to open another Goodwill store in the Cloquet area, Goodwill will continue to explore the possibility of this in the future" said Vogt.

As a thank you to their local shoppers and donors Goodwill will be holding a storewide 50% off sale Monday December 10<sup>th</sup> – Saturday December 22<sup>nd</sup>. Donations will be accepted through Saturday December 22<sup>nd</sup> as well.

Goodwill Industries serves 14 cities and 29 counties throughout the greater Minnesota and Wisconsin area. Goodwill's mission is to provide employment and employment services to people with disabilities or other barriers to employment. Last fiscal year, Goodwill Industries employed 186 individuals through its service programs.

To learn more about Goodwill Industries visit www.goodwillduluth.org

For more information, contact:
Scott Vezina
Communications & Training Manager
Goodwill Duluth
218-336-1568
svezina@goodwillduluth.org



## COMMUNITY DEVELOPMENT DEPARTMENT

1307 Cloquet Avenue • Cloquet MN 55720 Phone: 218-879-2507 • Fax: 218-879-6555

December 10, 2018

Pahoua Yang Hoffman
Walz Transition Team Office
321 State Capitol
75 Rev Dr. Martin Luther King Jr. Blvd.
Saint Paul, MN 55155
pahoua.hoffman@state.mn.us; (612) 508-2775

RE: Letter of Support for Nancy Norr for MN DEED Commissioner Position

Dear Ms. Hoffman,

I'm writing regarding Nancy Norr's application for Commissioner of MN DEED. I've had the honor of working with Nancy for the past 10 years and simply cannot say enough about her professionalism and integrity. She makes time, she is responsive, she is thoughtful in considering all sides of political issues and finding the reasonable middle ground as a platform for further discussion. As you know, economic development is not black and white and for many locations in the state, does not occur easily. We need a MN DEED Commissioner who understands rural and urban disparities and can effectively move prosperity forward across the state.

I facilitate the City of Cloquet Economic Development Authority (EDA) who shares the common goal of creating economic prosperity and community revitalization. Nancy and her staff at MnPower have been catalytic and proactive comrades partnering with our EDA and Chamber of Commerce to deliver business programs on electric business incentives. She is routinely a key regional partner on numerous Duluth and Iron Range Boards that we participate in focused on economic and workforce development. She has been an advocate in funding the Northland Connection real estate website which is used heavily in our City to market available buildings for sale or lease with business leads. She was an important participant with our Cloquet Marketing Study identifying industry sectors in which to focus the City's business recruitment efforts.

Please consider my highest recommendation for Nancy Norr, she would be a stellar candidate for MN DEED Commissioner!

Sincerely,

Holly Hansen, EDFP/AICP Community Development Director/Cloquet Economic

Development Authority Director

(218) 879-2507 x4; hhansen@cloquetmn.gov