

# City Administrator's Update

WEEK ENDING JANUARY 18, 2019

#### **Upcoming Events:**

January 21 MLK Holiday City Hall Closed

January 22 Special Election Primary State Senate District 11

January 22, 4:15 pm Library Board Meeting Library

February 2, 4:00 pm Parks Commission City Hall

February 5 State Senate District 11 Special General Election

February 6, 5:30 pm Council Work Session City Hall

February 6, 7:00 pm City Council Meeting City Hall

February 12, 7:00 pm Planning Commission City Hall

February 19, 5:30 pm Council Work Session City Hall

February 19, 7:00 pm City Council Meeting City Hall

#### Administration/Finance

The City has put the new City Hall/PD project out to bid with plans for construction to start in late March.

Beginning in 2019, the City will take over ownership of the Northwoods Credit Union Arena with the Cloquet Area Hockey Association managing the arena operations. Many thanks to CAHA for working with the City on the transition of ownership to the City.

The City has signed a new two-year agreement with the Minnesota Wilderness to continue playing at the Northwoods Credit Union Arena. The City is excited to carry on this successful relationship with the new agreement.

With our upcoming move to the new City Hall, the City will invest in new technology to begin live online streaming of all our City Council Meetings as well as other meetings such as the EDA and Planning Commission.

A Special Primary Election (January 22<sup>nd</sup>) and Special General Election (February 5<sup>th</sup>) will be held to fill the State Senate District 11 seat recently vacated by Senator Lourey. These elections will be held in the same manner as the regular elections, all polling locations will be open, and times will be the same, 7:00 am to 8:00 pm.

#### **Finance**

The Certificate of Achievement for Excellence in Financial Reporting has once again been awarded to the City by the Government Finance Officers Association for its comprehensive annual financial report (CAFR). This is the highest form of recognition in the area of governmental accounting and financial reporting. This award represents a significant accomplishment by a government and its management. This is the 12<sup>th</sup> year the City has received this award. Congratulations to Finance Director Nancy Klassen and her staff on a well-deserved honor.

New Utility rates were in effect January 1<sup>st</sup> and will be reflected on the February invoices. The new rates are also posted on the City's website.

The approved 2019 budget will be available to view on the City's website at the end of January.

#### **Public Works/Parks**

#### Miscellaneous

With several positions shifting over the previous weeks due to retirement/promotions, maintenance staff have been busy learning their new roles. We look forward to welcoming our two newest team members Caleb and Trevor, who will bring us back to full staffing levels. In the interim, all the changes have created an opportunity for cross training many of the staff on some new jobs which should improve our level of service going forward.

Maintenance staff have stayed busy hauling snow, flooding rinks and grooming trails in preparation for last weekend's Nordic combined ski meet at Pine Valley.



Roger Maki, Mayor

#### **City Council Members:**

Bun Carlson, Ward 1 Sheila Lamb, Ward 2 Dakota Koski, Ward 3 Kerry Kolodge, Ward 4 Steve Langley, Ward 5 Lara Wilkinson, At Large

> Aaron Reeves, City Administrator 1307 Cloquet Avenue Cloquet, MN 55720 (218)879-3347 areeves@cloquetmn.gov

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The utility department was able gain exposure to some new leak detection technology last week as we were able to locate a suspected leak on the Lake Superior Waterline which has alluded us for some time due to some very challenging site conditions.

Office staff continues to prep for 2019 projects in addition to reporting on a wide variety of required operational permits from various state and other agencies (DNR, PCA, MDH, WLSSD etc.).

#### **Community Development**

#### **Planning & Zoning/Building Inspections**

Staff was busy with various activities this week including attending the APEX Annual Meeting in Duluth where the President and Chief Executive Officer of Cleveland-Cliffs was the speaker; a Look-Back (evaluation of eligible TIF costs) on the Country Club Patio Homes project was conducted with the developer; and a meeting with various property owners regarding the possible subdivision of their properties.

Several inspections took place this week which included an interior slab inspection at ALDI, mechanical inspection for MCCU, plumbing inspection for White Pine Apartments, and several residential framing, siding and roofing inspections.

#### Library

The City applied for a State Library Facilities Grant for \$1 million to pay for roughly 50% of the proposed library expansion and was awarded \$784,000 with the possibility of additional grant funds being provided if other recipients turn down their awards. The Council approved moving forward with the project and to work with the State to finalize the grant agreement. The Library Foundation will also begin a campaign to raise funds to help with the expansion.





"The reason people find it so hard to be happy
is that they always
see the past better than it was, the present
worse than it is,
and the future less resolved than it will be."

Marcel Pagnol, Novelist, Playwright and Filmmaker

#### **Other Information Attached:**

- \* Government Finance Officers Association Press Release
  - \* November 2018 Financial Report
  - \* December 2017 and 2018 Permit Reports



#### FOR IMMEDIATE RELEASE

12/13/2018

For more information contact:
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Phone: (312) 977-9700 Fax: (312) 977-4806

E-mail: mlevine@gfoa.org

(Chicago, Illinois)--The Certificate of Achievement for Excellence in Financial Reporting has been awarded to City of Cloquet by Government Finance Officers Association of the United States and Canada (GFOA) for its comprehensive annual financial report (CAFR). The Certificate of Achievement is the highest form of recognition in the area of governmental accounting and financial reporting, and its attainment represents a significant accomplishment by a government and its management.

An Award of Financial Reporting Achievement has been awarded to the individual(s) or department designated by the government as primarily responsible for preparing the award-winning CAFR.

The CAFR has been judged by an impartial panel to meet the high standards of the program, which includes demonstrating a constructive "spirit of full disclosure" to clearly communicate its financial story and motivate potential users and user groups to read the CAFR.

Government Finance Officers Association is a major professional association servicing the needs of nearly 19,000 appointed and elected local, state, and provincial-level government officials and other finance practitioners. It provides top quality publications, training programs, services, and products designed to enhance the skills and performance of those responsible for government finance policy and management. The association is headquartered in Chicago, Illinois, with offices in Washington, D.C.

#### **ADMINISTRATIVE OFFICES**

1307 Cloquet Avenue • Cloquet, MN 55720 Phone: 218-879-3347 • Fax: 218-879-6555 email: admin@ci.cloquet.mn.us www.ci.cloquet.mn.us

January 2, 2019

Dear Aaron Reeves, City Administrator:

Enclosed is the monthly financial report and cash and investment analysis for November 2018. The report is later than usual do to vacations, year end processing and reconciling the bank account.

#### **Cash and Investments**

Cash balances are 28% below November 2017, mostly due to the City Sales Tax Bond issued in May 2017 being spent on projects and the construction of the water plant yet to be reimbursed. A narrative and several spreadsheets discussing this month's cash and investment activities, and balances are attached.

#### **Budgets**

<u>Revenues/Transfers in</u> – Most revenues are in line with budget except rental inspector charges have not started since a rental inspector has not been hired to date.

<u>Expenditures/Expenses</u> – Selected department and fund expenditures/expenses are analyzed on the following worksheets.

#### Major Revenues and Expenditures/Expenses

#### Revenues:

State \$77,900 for City Sales Tax. FDL \$85,000 for sale of Airport Road house.

#### Expenditures/Expenses:

Ulland Brothers \$963,000 for the Dunlap/Broadway project and Cloquet Avenue project. George Bougalis & Sons \$326,800 for the Arch Street project. Magney Construction \$267,000 for the water treatment plant. S E H \$68,700 for engineering for water treatment plant. American Cast Iron Pipe \$22,700 for waterline leak repair materials. Boldt Construction \$166,800 for the skatepark. Emergency Automotive \$11,300 for new squad set-up. Braun Intertec \$17,700 for Cloquet Avenue streetscape. Omar's Sand & Gravel \$23,400 for washed sand. Superior Computer Products \$19,900 for new City Hall server. Titan Machinery \$15,600 rebuild bakes and axels on 2008 loader.

If you have questions, please feel free to let me know.

Respectfully,

Nancy M. Khassen, CPA, CPFC

Finance Director

City of Cloquet
Select Departmental and Funds Expenditure/Expense Budget Report for November
2018

Fund	2018 Budget	YTD Expend/Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	Over (Under) %	
General						
Administration	209,575	195,194	164,227	(30,967)	-16%	1
Human Resources	93,800	86,000	77,411	(8,589)	-10%	
Finance	208,400	191,067	163,378	(27,689)	-14%	2
Law	110,000	100,833	107,563	6,729	7%	
Building & Planning	294,550	270,504	206,788	(63,716)	-24%	3
Police	2,788,900	2,563,575	2,689,635	126,060	5%	
Hwy, Streets & Rwy	1,004,100	927,342	1,020,925	93,583	10%	4
Community Development	170,300	156,108	140,980	(15,129)	-10%	5
Library	591,850	542,613	551,104	8,492	2%	
Park	572,725	488,331	634,167	145,836	30%	6
Water - LSWL	4,099,100	3,777,117	2,264,811	(1,512,306)	-40%	7
Water - In Town	7,226,200	6,184,246	2,800,375	(3,383,872)	-55%	8
Sewer	1,803,350	1,356,988	1,365,069	8,082	1%	
Storm Water	342,050	196,296	165,607	(30,689)	-16%	9
Cable TV	164,925	151,348	130,252	(21,096)	-14%	10

Note: Does not include transfers.

#### Explanation of (over) budget \$10,000 & 10%.

- 1 Health insurance opt out for a few months and Admin laserfiche project under budget YTD.
- 2 Computer software purchased delayed.
- 3 No rental inspector hired or contracted yet.
- 4 Gravel crushing. Part will be inventory at year end, timing.
- 5 Website page not paid for yet, timing.
- 6 Ice arena assessment, woodchips, and arena building insurance.
- 7 Electrical upgrade delayed for future years.
- 8 Water filter plant construction payments just started in September.
- 9 Maintenance supplies and ditching below budget.
- 10 Part time staffing below budgeted hours and equipment not purchased to date.

Filename: Expenditure-expense budget report

# City of Cloquet Select Departmental and Funds Payroll Expenditure/Expense Budget Report as of November 2018

#### Payroll Overtime

Fund	2016 Total	2017 Total	2018 Budget	YTD Expend/ Expense Budget	YTD Expenditures/ Expenses	Over (Under) Budget	(Over) Under %	
General Police Holiday Regular Reimbursed	39,353 65,994 8,550	44,975 77,729 12,706	45,000 50,000 5,000	41,250 45,833 4,583	31,423 95,367 14,036	(9,827) 49,533 9,452	-24% 108% 206%	1 2
Hwy & St	28,205	31,216	25,000	22,917	25,691	2,774	12%	4
Park	10,381	15,076	5,000	4,583	10,848	6,264	137%	4
Water - LSW	22,664	30,906	35,500	32,542	39,998	7,457	23%	3
Water In Town	19,466	21,280	16,000	14,667	26,962	12,295	84%	4
Sewer	7,410	8,972	10,500	9,625	10,632	1,007	10%	4
Storm Water	6,197	5,006	5,000	4,583	5,246	663	14%	4

#### Explanation of (over) budget

- 1 Increased detective work. The two detectives have combined 661 OT hours for \$34,211. The department hired two officers in June and one officer was off patrol due to FMLA.
- 2 State grant OT, City revenues also increased.
- 3 Employee out on FMLA at the LSW pumphouse during beginning of year.
- 4 Water leaks and late winter 2017/2018 snowplowing.

Filename: Expenditure-expense budget report

# City of Cloquet Cash and Investments Management Summary November 30, 2018

#### **Analysis of Portfolio**

Attached is a "Cash and Investment Analysis" which shows the type of accounts and values that make up the City's cash and investment portfolio.

#### **Current Economics**

The economy is still on the slow but steady pace. The State's budget and economic outlook remains sound. The budget horizon shows slower growth. The current biennium is estimated to leave \$1.544 billion available for the FY 2020-21 budget. Unemployment is at 3.7% for November.

The City's certified 2019 LGA is \$2,485,000 approximately \$7,000 more than 2018 and the City decreased its levy by 1.5% for 2019. The 2019 health insurance rates are 3.06% more than 2018.

#### **Current Activity**

During the month a municipal bond for \$360,000 matured in November. Proceeds are sitting in the money market which is earning almost as much as the average CD rate the City currently has. The money market accounts are accumulating a large amount of cash for the MCCU building purchase and remodeling. The City also has large capital projects this summer/fall. Attached is an "Investment Portfolio Analysis" with the detail of investments.

#### Variance Analysis

Cash and investments are 28% below November 2017. The decrease is mostly due to the spending of the City Sales Tax Bond issued in May 2017 and the water treatment plant construction yet to be reimbursed with the Public Facilities Authority loan.

The federal benchmark interest rate was raised for the fourth time in 2018 during the December meeting to 2.25% to 2.50%. The Fed announced there is likely going to be two increases in 2019. Attached is an "Interest Earnings Analysis" which details the average balances invested, rate of return, and prior year rates.

The budgeted interest earnings are \$326,000 for 2018. The City's investment annualized yield is approximately \$185,000 or 1.85% plus another \$135,200 in money market interest for 2018. Interest receipts were \$309,000 for 2017.

### City of Cloquet Cash Balances November 2018

Fund#	Fund	Amount
101	General	2,696,480.92
201	LDO Loan (EDA)	525,158.12
202	Federal CDBG Loan (EDA)	822,025.24
203	Economic Development Loan (City)	152,517.84
206	Revolving SCGP (EDA)	50,289.37
207	Community Development Operating (City)	(76,629.12)
211	Library	(38,183.65)
220	TIF - Daqota/Woodward	6,537.18
221	TIF - 14th Street Apartments	6,449.88
222	TIF - Oak Street Apartments	44,827.12
224	Building Facilities Planning	1,850,322.75
225	Permanent Improvement	(125,093.63)
226	Park	(68,894.78)
226	Park - Restricted - In Lieu	38,724.41
228	Senior Center	(12,618.33)
231	Public Works Reserve	142,895.92
260	Landfill Host Fee - 25%	96,768.89
260	Landfill Host Fee - 75%	359,234.95
368	Business Park Bonds	976,753.49
370	Swimming Pond Bonds	81,208.07
372	City Sales Tax Bonds	(2,838.63)
403	Capital Projects - Revolving	(1,263,343.77)
405	City Sales Tax Capital Projects	3,875,846.62
600	Water - Lake Superior Waterline	1,515,360.73
600	Water - Lake Superior Waterline Construction	429,990.33
601	Water ·	2,169,501.10
602	Sewer	897,029.60
605	Storm Water	261,820.32
614	Cable TV	138,590.06
701	Employee severance	465,483.78
905	Cloquet Area Fire District	120,203.76
	Total	16,136,418.54

#### City of Cloquet Cash and Investment Analysis November 30, 2018

	Tentative Goals	Current 11/30/2018	10/31/2018	9/30/2018	8/31/2018	11/30/2017
DEMAND ACCOUNTS	Outis	11/30/2010	10/01/2010	0/00/2010	0,01,120.10	
Checking & MM & Savings	10%-15%	\$6,154,499.50 38%	\$8,122,392.08 44%	\$9,568,353.22 47%	\$9,410,393.10 43%	\$5,537,547.34 25%
INIVEGRACIA	10 /0-13 /0	30 /6	4470	4170	4070	2070
<u>INVESTMENTS</u>						
Invested less than one year						
Certificates of Deposit	~	\$1,133,000.00	\$1,133,000.00	\$1,278,000.00	\$2,885,000.00	\$5,841,000.00
Municipal Bonds		\$418,063.88	\$778,102.28	\$778,102.28	\$778,102.28	\$1,821,787.12
Government Agencies	-	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total invested less than one year	50%-70%	\$1,551,063.88 10%	\$1,911,102.28 10%	\$2,056,102.28 10%	\$3,663,102.28 17%	\$7,662,787.12 34%
Invested one to three years				5		
Certificates of Deposit		\$1,891,000.00	\$1,891,000.00	\$1,896,000.00	\$1,759,000.00	\$1,414,000.00
Municipal Bonds		\$825,672.50	\$825,672.50	\$315,572.50	\$315,572.50	\$418,063.88
Government Agencies*		\$1,508,232.59	\$1,508,232.59	\$1,508,232.59	\$1,508,232.59	\$1,508,232.59
Total invested one to three years	10%-20%	\$4,224,905.09 26%	\$4,224,905.09 23%	\$3,719,805.09 18%	\$3,582,805.09 16%	\$3,340,296.47 15%
Invested over three years						
Certificates of Deposit	-	\$375,000.00	\$375,000.00	\$615,000.00	\$1,105,000.00	\$1,350,000.00
Municipal Bonds		\$1,385,950.07	\$1,385,950.07	\$1,896,050.07	\$1,896,050.07	\$2,211,622.57
Government Agencies *	×	\$2,445,000.00	\$2,445,000.00	\$2,445,000.00	\$2,445,000.00	\$2,445,000.00
Total invested over three years	10%-20%	\$4,205,950.07 26%	\$4,205,950.07 23%	\$4,956,050.07 24%	\$5,446,050.07 25%	\$6,006,622.57 27%
Total	100%	\$16,136,418.54	\$18,464,349.52	\$20,300,310.66	\$22,102,350.54	\$22,547,253.50

**Current month variance** 

(\$2,327,930.98) (\$4,163,892.12) (\$5,965,932.00) (\$6,410,834.96) -13% -21% -27% -28%

#### Note:

The over one and three year period exceeds the goals but several investments are priced to call and will not be held over one year.

<sup>\* -</sup> Most of these investments have call dates less than one year.

#### City of Cloquet Investment Portfolio Analysis Detail of Investments November 30, 2018

Brokerage	Purchase	Maturity	Time Held	Description	Amount	YTM Rate	Annualized Yield	Market Value
Invested less th	Date	Date	пеіц	Description	Amount	Nate	Held	value
Certificates of D								
UBS Financial	12/20/2017	4/29/2019	18 months	Bank of Ozards AR	\$245,000.00	1.700%	\$4,165.00	\$241,998.75
Morgan Stanley	4/29/2014	4/29/2019		Barclays Bk DE	\$45,000.00	1.900%	\$855.00	\$44,924.85
UBS Financial	11/30/2017			Univest Natl B&T PA	\$245,000.00	1.650%	\$4,042.50	\$244,059.20
Morgan Stanley	8/8/2015	8/5/2019		Capital One NA Mclean VA	\$108,000.00	2.050%	\$2,214.00	\$107,617.68
Frandsen Bank	3/5/2018	9/5/2019		Frandsen Bank	\$245,000.00	0.300%	\$735.00	\$245,000.00
Morgan Stanley	10/16/2014	10/16/2019	5 yrs	Capital One Bank VA	\$245,000.00	2.150%	\$5,267.50	\$243,814.20
					\$1,133,000.00		\$17,279.00	\$1,127,414.68
Municipals							47.000.00	4450 000 00
Wells Fargo		12/21/2018		Weston WS BAB	\$152,058.00	3.550%	\$5,398.06	\$150,000.00
UBS Financial	2/25/2016	1/1/2019	3+ yrs	Industry Calif Pub Facs Auth	\$266,005.88	1.447%	\$3,849.11	\$250,030.00
	41				\$418,063.88		\$9,247.16	\$400,030.00
Invested one to								
Certificates of D Morgan Stanley	1/28/2015	1/28/2020	5 yre	Goldman Sachs - UT	\$96,000.00	2.048%	\$1,966.08	\$95,107.20
UBS Financial	2/27/2015	2/27/2020		Private Bank & Tr IL	\$240,000.00	1.750%	\$4,200.00	\$237,784.80
Morgan Stanley	5/7/2015	5/7/2020		Amex Centurion UT	\$185,000.00	1.950%	\$3,607.50	\$182,339.70
Morgan Stanley	12/5/2017	6/5/2020		American Exp UT	\$145,000.00	2.000%	\$2,900.00	\$142,832.25
Morgan Stanley	9/2/2015	9/2/2020		Capital One MN Mclean VA	\$100,000.00	2.200%	\$2,200.00	\$97,826.00
Morgan Stanley	10/14/2016			First Bank PR Santurce	\$150,000.00	1.450%	\$2,175.00	\$145,593.00
Morgan Stanley	6/28/2017	6/28/2021		Sallie Mae BK UT	\$245,000.00	2.150%	\$5,267.50	\$238,691.25
UBS Financial	9/16/2016	9/16/2021		JPMorgan Chase Bk OH	\$245,000.00	1.500%	\$3,675.00	\$233,489.90
UBS Financial	9/23/2016	9/23/2021		Happy State Bank TX	\$245,000.00	1.500%	\$3,675.00	\$233,465.40
UBS Financial	10/27/2017			Third Fed S&L Ass	\$240,000.00	2.050%	\$4,920.00	\$232,070.40
			7		\$1,891,000.00		\$34,586.08	\$1,839,199.90
Municipals								
UBS Financial	8/1/2016	7/1/2021	5 yrs	Florida St Rev Ser	\$315,572.50	1.583%	\$4,995.51	\$296,949.00
Wells Fargo	2/21/2017	10/1/2021	4 yrs	Royal Oak MI TXBL	\$510,100.00	2.150%	\$10,967.15	\$492,680.00
					\$825,672.50		\$15,962.66	\$789,629.00
Government Ag								4404.000.00
Wells Fargo	9/1/2017	12/9/2019		FFCB	\$504,415.78	1.411%	\$7,117.31	\$494,252.50
Wells Fargo	12/19/2016			FFCB	\$497,990.00	1.638%	\$8,157.08	\$493,185.50
Wells Fargo	9/1/2017	9/11/2020	3 yrs	FHLB	\$505,826.81	1.490%	\$7,536.82	\$489,244.00
				1	\$1,508,232.59		\$22,811.20	\$1,476,682.00
Invested over the								
Certificates of D		6/14/2022	Euro	Comenity Bank Jumbo	\$200,000.00	2.400%	\$4,800.00	\$190,885.81
Morgan Stanley UBS Financial	6/14/2017			KS State Bank	\$175,000.00	2.200%	\$3,850.00	\$166,948.25
UBS Financial	11/1/12017	11/1/1/2022	5 yıs	No State Dalik	\$375,000.00	2.20070	\$8,650.00	\$357,834.06
Municipals					ψ515,000.00		ψο,οοο.οο	φοση,σση.σσ
UBS Financial	7/17/2017	5/1/2022	5 yrs	Clintondale Mich Schools	\$258,532.69	2.250%	\$5,816.99	\$247,900.00
Wells Fargo	2/23/2017	8/1/2022		Wyandotte Cnty KS	\$129,447.50	2.300%	\$2,977.29	\$122,306.25
UBS Financial	4/17/2017	8/1/2023		Victor Valley Cal CC	\$239,562.27	2.305%	\$5,521.91	\$230,179.20
UBS Financial	2/6/2017	12/1/2023		Cook Cnty Cmnty College	\$249,683.72	2.724%	\$6,801.38	\$241,905.65
UBS Financial	10/27/2016	7/1/2025		Selma Ala Rfdg	\$508,723.89	2.400%	\$12,209.37	\$464,225.00
			•	·	\$1,385,950.07		\$33,326.95	\$1,306,516.10
Government Ag								
Morgan Stanley	11/22/2016	11/22/2023	7 yrs	FHLB - Stepped	\$160,000.00	1.750%	\$2,800.00	\$153,636.80
Morgan Stanley	3/28/2016	3/28/2024		FNMA - Stepped	\$640,000.00	2.000%	\$12,800.00	\$631,827.20
Morgan Stanley	6/14/2016	6/14/2024		FHLMC - Stepped	\$500,000.00	1.500%	\$7,500.00	\$491,150.00
Morgan Stanley	9/30/2016	9/30/2024		FHLMC - Stepped	\$270,000.00	1.750%	\$4,725.00	\$255,870.90
Morgan Stanley	7/27/2016	7/27/2026		FHLMC - Stepped	\$5,00,000.00	1.750%	\$8,750.00	\$472,145.00
Morgan Stanley	8/17/2016	8/17/2026	10 yrs	FHLMC - Stepped	\$375,000.00	1.750%	\$6,562.50	\$357,915.00
					\$2,445,000.00		\$43,137.50	\$2,362,544.90
Totals					\$9,981,919.04		\$185,000.56	\$9,659,850.64
					at rick if accurition		1.85%	

Note: Market value fluctuates based on current rates being offered. No principal is at risk if securities are held to maturity. Filename: Monthly Report - Investment Detail

## City of Cloquet Interest Earnings Analysis Month Ending November 2018

Туре	%	Invested Balance	Interest	Rate of Return
Money Markets	2%	\$241,269.53	\$417.93	2.11%
Money Market - bond fund	30%	\$4,375,749.81	\$7,588.84	2.11%
CD's*	23%	\$3,399,000.00	\$5,000.26	1.79%
Municipals*	18%	\$2,629,686.45	\$4,767.74	2.21%
Government agencies*	27%	\$3,953,232.59	\$4,687.56	1.44%
Total Investment Return*	68%	\$9,981,919.04	\$14,455.56	1.76%
Total Return	100%	\$14,598,938.38	\$22,462.33	1.87%

Earnings Comparison	Budget	1	TD Budget	YTD Actual
2018 Interest Earnings	\$ 326,000	\$	298,833	\$ 301,275
2017 Interest Earnings	\$ 327,000	\$	299,750	\$ 245,173
2016 Interest Earnings	\$ 336,000	\$	308,000	\$ 177,010

	Current	<b>Last Month</b>	Last Year	Two Years
Rate Comparisons	November 2019	October 2018	November 2017	November 2016
Average Total Return	1.87%	1.87%	1.52%	1.41%
Average Investment Return*	1.76%	1.75%	1.65%	1.61%
			- 4	<u>.</u>

Filename: Monthly Report - Interest Earnings Analysis 2018

# Monthly report of December 2017

# City of Cloquet

	and the second second	Permits	
Туре	Number Issued	Value	Amount
ADMIN COMMERCIAL/INDUSTRIAL	2	22 610.00	397.56
ADMINISTRATIVE PERMIT	2	4 670.00	38.04
BUILDING NEW RESIDENTIAL	2	37 000.00	633.00
MECHANICAL PERMIT	5	0.00	225.00
PLUMBING	10	0.00	340.00
SIGN	1	0.00	14.00
ZONING - Accessory Building Site Location	1	0.00	25.00
Total	23	64 280,00	1 672.60

City of Scanlon Permits Issued & Fees Report - Condensed

Issued Date From: 10/1/2018 To: 12/31/2018
Permit Type: All Property Type: All Construction Type: All Include YTD: Yes Status: Not Voided

Permit Kind		Permit Count	Valuation	Revenue	Plan Check	State Surcharge	Total Fees
Permit Type: BUILDING							
SINGLE FAMILY ROOF	Period	ю		300.00		3.00	303.00
	YTD	3		300.00		3.00	303.00
Permit Type: BUILDING - Totals	i ,	,		30000		00 %	303 00
	YTD	n m		300.00		3.00	303.00
Permit Type: MECHANICAL							
SINGLE FAMILY REPAIR	Period	m		120.00		3.00	123.00
	YTD	3		120.00		3.00	123.00
Permit Type: MECHANICAL - Totals	'	1					
	Period	ဇ		120.00		3.00	123.00
	etry .	8	and the second s	120.00		3.00	123.00
Permit Type: PLUMBING							
SINGLE FAMILY NEW CONSTRUCTION	Period	1		155.00		1.00	156.00
	YTD	П		155.00		1.00	156.00
Permit Type: PLUMBING - Totals	•						
	Period			155.00		1.00	156.00
	, CITY	1		155.00		1.00	156.00
Permit Type: ZONING							
SINGLE FAMILY ACCESSORY STRUCTURE	Period	1		25.00			25.00
	YTD	1		25.00			25.00
SINGLE FAMILY FENCE	Period	2		25.00			25.00
	YTD	2		25.00			25.00
Permit Type: ZONING - Totals	1						
:	Period	3		50.00			20.00
	OTY.	3	**************************************	50.00			50.00

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Permit Kind	Permit Count	Valuation	Revenue	Plan Check	State Surcharge	Total Fees
Report Totals	Period 10 YTD 10		625.00		7.00	632.00

City of Cloquet Permits Issued & Fees Report - Condensed

Issued Date From: 12/1/2018 To: 12/31/2018
Permit Type: All Property Type: All Construction Type: All Include YTD: Yes Status: Not Voided

Permit Kind		Permit Count.	Valuation	Revenue	Plan Check	State Surcharge	Total Fees
Permit Type: BUILDING							
COMMERCIAL ADDITION	Period	0					
	YTD					869.29	869.29
COMMERCIAL ALTERATION/REMODEL	Period	7	21,000.00	376.50		10.50	387.00
	CTY	9	553,350.00	4,202.25	1,854.94	300.11	6,357.30
COMMERCIAL DEMO	Period	0					
	YTD	Н		100.00			100.00
COMMERCIAL ROOF	Period	0					
	TTD	pund	9,800.00	181.25		4.90	186.15
COMMERCIAL SIDING	Period	2	37,500.00	575.50		18.75	594.25
	CTY	7	37,500.00	575.50		18.75	594.25
COMMERCIAL SIGN	Period	0				•	
	YTD	7		364.00			364.00
COMMERCIAL WINDOWS	Period	1	00.009	26.55		0.30	26.85
	YTD	1	00.009	26.55		0.30	26.85
PUBLIC NEW CONSTRUCTION	Period	0					
	YTD	1				1,055.25	1,055.25
SINGLE FAMILY ALTERATION/REMODEL	Period	0					
	CTY	7	22,259.00	594.25		11.13	605.38
SINGLE FAMILY DECK	Period	0					
	VTT	1	3,500.00	97.25		1.75	00.66
SINGLE FAMILY GARAGE	Period	0					
	YTD	2	33,000.00	544.50	40.00	16.50	601.00
SINGLE FAMILY GRADING	Period	0					
	YTD	. 1		41.00			41.00
SINGLE FAMILY NEW CONSTRUCTION	Period	0					
	YTD	m	770,086.00	5,318.85	3,457.26	385.04	9,161.15

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Permit Kind		Permit Count	Valuation	Revenue	Plan Check	State Surcharge	Total Fees
Permit Type: BUILDING							
SINGLE FAMILY REPAIR	Period	H	2,790.00	83.25		1.39	84.64
	YTD	5	11,826.00	361.35		5.91	367.26
SINGLE FAMILY ROOF	Period	0					
	YTD	13		1,300.00		13.00	1,313.00
SINGLE FAMILY SIDING	Period	1		100.00		1.00	101.00
	YTD	4		400.00		4.00	404.00
SINGT.E FAMILY WINDOWS	Period		3,000.00	83.25		1.50	84.75
	YTD	\$	16,220.00	446.05		8.11	454.16
Permit Tyne: BIIII,DING - Totals	I						
Tormit 17 per section of the section	Period	<b>∞</b>	64,890.00	1,245.05		33.44	1,278.49
	YTD	56	1,458,141.00	14,552.80	5,352.20	2,694.04	22,599.04
Permit Type: MECHANICAL							
	ָרָהְיָהְיָּהְרָּ	-		40.00		1.00	41.00
COMMERCIAL ALTERATION/REMODEL	YTD	⊣ m		150.00		3.00	153.00
I DONE DE LES TENTES ATTENTES DE LES TENTES	Deriod	c		00'06		2.00	92.00
SINGLE FAIRIL! ALI ERMI IONINEMOLEL	OLL X	7		275.00		7.00	282.00
A CO ALLIV A A MARKET A CO A SPRING TO THE SECOND STATE OF THE SEC	7						
SINGLE FAMILY NEW CONSTRUCTION	YTD	> ⊷		40.00		1.00	41.00
	Domod	٢		00 080		7.00	287.00
SINGLE FAMILI KEFAIK	TTD	, 14		590:00		14.00	604.00
Permit Twne: MECHANICAL - Totals	1			To the state of th			
	Period	10		410.00		10.00	420.00
	CLLX			1,055.00		25.00	1,080.00
Permit Type: PLUMBING							
IECOMEMICATA GENERAL TANDER GEOD	Deriod	C					
COMMEKCIAL ALI EKALION/KEMODEL	OTY	o 61		120.00		2.00	122.00
COMMERCIAL NEW CONSTRUCTION	Period	П		65.00		1.00	00.99
	TTD	7		320.00		2.00	322.00
DUPLEX REPAIR	Period	0					,
	YTD	н		25.00		1.00	26.00

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Permit Kind		Permit Count	Valuation	Revenue	Plan Check	State Surcharge	Total Fees
Permit Type: PLUMBING							
SINGLE FAMILY ALTERATION/REMODEL	Period	0 -		55 00		1 00	00 95
SINGLE FAMILY NEW CONSTRUCTION	Period	. 0 1		35.00		1.00	36.00
SINGLE FAMILY REPAIR	Period	0 m		95.00		3.00	98.00
Permit Type: PLUMBING - Totals	Period YTD —	10		65.00		1.00	66.00
Permit Type: ZONING							
SINGLE FAMILY ACCESSORY STRUCTURE	Period	3 1					25.00
SINGLE FAMILY FENCE	Period YTD	3 5		50.00 75.00			50.00
Permit Type: ZONING - Totals	Period YTD —	6 3		50.00			75.00
Report Totals	Period YTD	22 97	\$64,890.00	1,770.05	5,352.20	44.44	1,839.49